



PULSE (Saint-Denis, Seine-Saint-Denis)



## 2024 Full Year Results

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Wednesday, February 19, 2025



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# AGENDA

FY 2024 in a nutshell

- 1. FY 2024 Operational performance**
- 2. FY 2024 Financial results**
- 3. Debt management**
- 4. FY 2025 outlook**

Appendices

# Key messages

**Group NCCF 2024: €3.98 per share, above guidance**

**Resilient Property Investment division**  
**Review of the Development portfolio and early positive signals** for the second half of the year

**Concrete steps one year after announcement of ReShapE strategic plan**  
**Carbon reduction results in line with the Group's 1.5°C pathway**

**Strong financial result, solid liquidity, LTV including duties at 36.5%**

**Dividend 2024: €4.31 per share<sup>(1)</sup>,**  
of which €2.54 related to the 1<sup>st</sup> step of the Healthcare division disposal

**Guidance Group NCCF 2025: €[3.40-3.60]<sup>(2)</sup> per share**

(1) Subject to approval by the General Meeting – Details in slide 39

(2) Including c.€0.67/share from non-strategic operations, excluding impact of disposals

# FY 2024 in a nutshell

	NCCF		EPRA NAV	Debt management	
<b>ICADE GROUP</b>	Group NCCF	NCCF from strategic operations <sup>(1)</sup>	NAV NTA per share	LTV incl. duties	Net debt/EBITDA <sup>(2)</sup>
	<b>€301.8m</b> (€3.98/share)	<b>€223.1m</b> -4.1% vs 2023 (€2.94/share)	<b>€60.1</b> -10.6% vs 12/31/2023	<b>36.5%</b> vs 33.5% (12/31/2023)	<b>10.0x</b> vs 7.0x (12/31/2023)
<b>BUSINESS LINES</b>	Property Investment		Property Development		
	GRI	Gross Asset Value <sup>(3)</sup>	EPRA net initial yield	Economic revenue	Operating margin
	<b>€369.2m</b> LfL <b>+2.5%</b> vs 12/31/2023	<b>€6.4bn</b> LfL <b>-7.1%</b> vs 12/31/2023	<b>5.2%</b> -0.1pp vs 12/31/2023	<b>€1,214.8m</b> -6.1% vs 2023	<b>-1.7%</b> vs 3.6% in 2023

For the definition of acronyms, please refer to February 18, 2025 press release available on [www.icafe.fr/en/](http://www.icafe.fr/en/)  
 Following the review of the Group's indicators in 2024, indicators as of end of 2023 are computed on a proforma basis  
 (1) Strategic operations correspond to the Property Investment and Property Development divisions  
 (2) Rolling 12-month EBITDA plus dividends from equity-accounted and non-consolidated companies  
 (3) Portfolio value excluding duties on a 100% + Group share of JVs basis

# 1.

## FY 2024 OPERATIONAL PERFORMANCE



# 1.1.

## PROPERTY INVESTMENT



# Renewed interest in affordable centralised locations

## Main drivers when choosing location



**Good centralities**

- **89%** of companies consider easy access to public transportations as **criteria #1** when choosing a new location<sup>(1)</sup>



**ESG best in class**

- **ESG-friendly building is top #1 concern** for European companies when selecting an office building<sup>(1)</sup>
- A third of companies would not even consider premises without environmental label<sup>(1)</sup>



**Flexibility**

- **88%** of companies' movement above 5k sq.m in Paris Region involved flex office in 2023<sup>(2)</sup>
- Office weekly occupancy rate is up by 11pts in 2024<sup>(1)</sup>



**Services**

- On-site food & beverage options, building amenity space and wellness features / facilities are essential for occupiers
- Promoting soft mobility solutions: charging stations, bicycle storage directly provided by the building<sup>(1)</sup>



**Price**

- Widening gap between prime rent: **€1,080<sup>(3)</sup>** per sq.m for Paris CBD vs **~€550** per sq.m for La Défense and **€420** per sq.m for Inner Ring
- Take-up in La Défense from companies entering La Défense is now **5x** greater than that of companies leaving (101,500 sq.m vs 18,600 sq.m<sup>(4)</sup>)

(1) CBRE: « sondage sur l'opinion des entreprises utilisatrices de bureaux » - September 2024

(2) Cushman & Wakefield: Paris Move 2024

(3) JLL Q4 2024

(4) BNP Paribas Real Estate - November 2024



# Good commercial momentum in FY 2024

**c.133,000 sq.m**  
signed or renewed

**€35m**  
Annual headline rental income

**6.4 years**  
WALB related to leases signed or renewed in 2024

**84.7%**  
Financial occupancy rate

## Solid performance from well-positioned offices



**EDENN / Nanterre**  
**7,500 sq.m**  
Signed  
WALB **9 years**



**CENTREDA / Toulouse**  
**24,000 sq.m**  
Fully pre-let  
WALB **9 years**

## Dynamic activity in business parks



**Paris Orly-Rungis Business Park**  
**c.28,800 sq.m<sup>(1)</sup>**  
Signed and renewed  
WALB **6.6 years**



**Portes de Paris Business Park**  
**c.18,400 sq.m<sup>(2)</sup>**  
Signed and renewed  
WALB **4.1 years**

## Opportunistic approach on to-be-repositioned offices

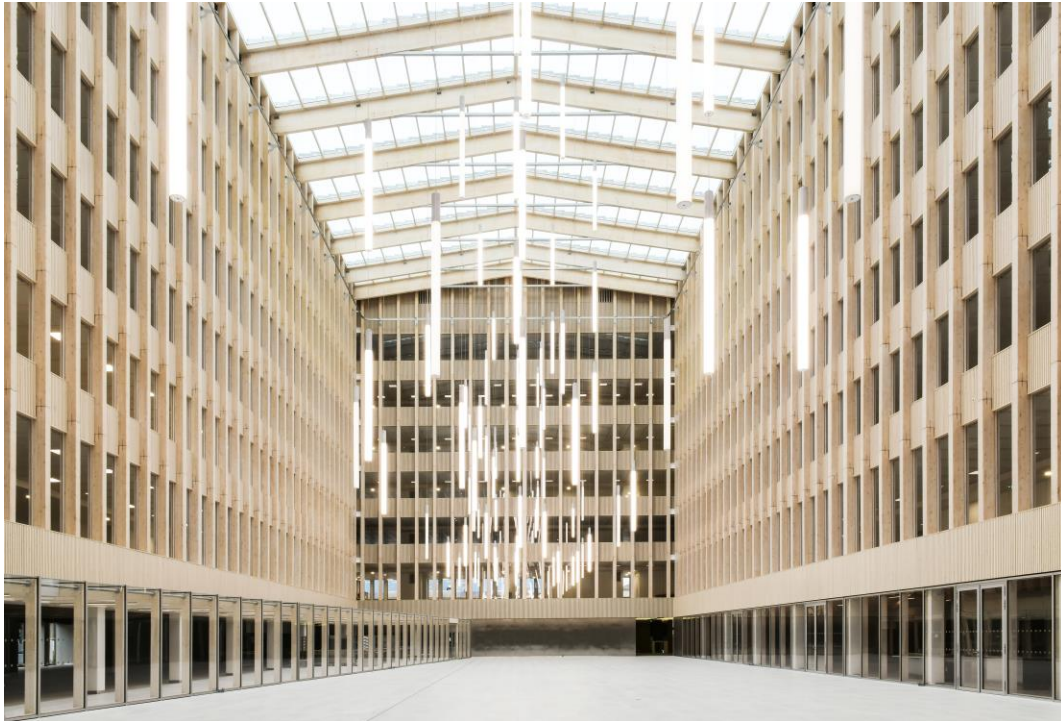


**MONET / Saint-Denis (1<sup>st</sup> ring)**  
**c. 15,000 sq.m**  
Signed and renewed  
WALB **6 years**

(1) Including more than 11,000 sq.m in light industrial assets (38%) & 16,890 sq.m in offices (59%)

(2) Including more than 5,900 sq.m in light industrial assets (32%) & 12,400 sq.m in offices (67%)

# Pulse – Pre-let agreement with Seine-Saint-Denis Departmental Council



Signing of a pre-let agreement for the entire building: **c.29,000 sq.m**

Lease for a **12-year term**

**Fast relet:** 3 months after departure of the Organising Committee for the Paris 2024 Olympic Games

**c.2,700 employees** of Seine-Saint-Denis Departmental Council will move in from end of 2025

**TOF on well-positioned offices including Pulse reletting 90.7%<sup>(1)</sup>**

Economic rent **in line with the market**

**seine-saint-denis**  
LE DÉPARTEMENT

(1) Vs 88.0% excluding Pulse as of 12/31/2024

# Additional rents coming from deliveries and selective pipeline

**€5.8m** annual headline rent secured from deliveries in 2024



**COLOGNE**  
Rungis (Val-de-Marne)  
**c.2,900 sq.m**  
Offices 100% pre-let



**NEXT**  
Lyon (Rhône)  
**c.15,700 sq.m**  
Offices 100% pre-let

**€45m** potential annual headline rent on started projects in the next three years

**€872m** started pipeline / **€286m** remaining capex

Limited development capex **€116m** in 2024

Deliveries until end of 2026 already **c.85% pre-let**



**HELSINKI-IENA**  
Paris Orly-Rungis Business Park



**29-33 CHAMPS-ELYSEES**  
Paris (8th district)



**EDENN**  
Nanterre (Hauts-de-Seine)

# Limited volume of disposals, with core assets sold above appraised value

2024

Sales signed for a total of **€82m**<sup>(1)</sup>

Average yield **c.5.8%**

Above NAV as of June 2024



**Quai de Rive Neuve**  
Marseille  
**3,100 sq.m**



**Le Castel**  
Marseille  
**6,000 sq.m**



**Milky Way**  
Lyon  
**4,300 sq.m**



**Dulud**  
Neuilly-sur-Seine  
**1,800 sq.m**

2025

Termination of public-private partnership  
with Nancy Regional University Hospital  
(CHRU)<sup>(2)</sup>

**€55m**

At NAV



**CHRU Nancy**  
Nancy  
**26,600 sq.m**

(1) Excluding assets sold to Property Development division  
(2) Classified in Other assets, total debt accounts for €50.7m

# 1.2.

## PROPERTY DEVELOPMENT



# Positive signals in residential activity

## Stable residential activity in 2024...

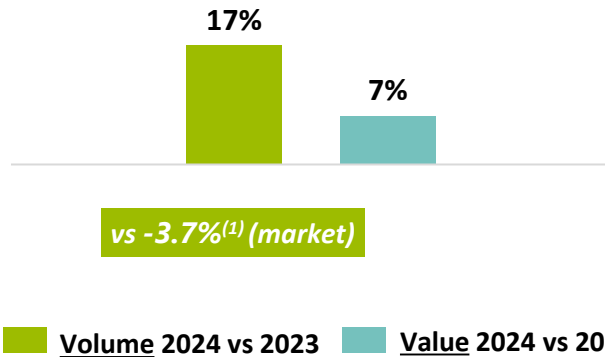
**5,300 units, +1% YoY**

Order volume

**€1,308m, -3% YoY**

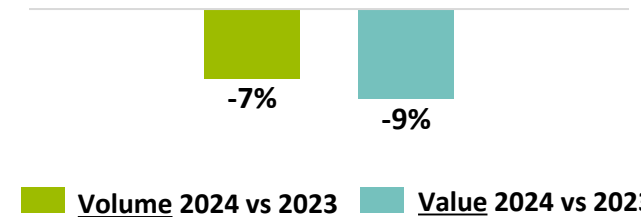
Order value

### ... supported by individual orders...



- ➔ Market supported by lower interest rates & rush before end of Pinel
- ➔ Adaptation of Icade's commercial offer
- ➔ Opportunistic purchase of already launched operations

### ... despite a slowdown in bulk orders



- ➔ Return to a more normalised volume after a stimulus plan in 2023
- ➔ Reduced capacity and increased selectivity of social landlords & intermediate housing providers

(1) Source: FPI, December 2024

# Residential backlog slightly up at €1.6bn, securing revenues in 2025



**QUETIGNY RIVE CROMOIS** (Dijon, Côte-d'Or)



**HOYA** (Dunkerque, Nord)



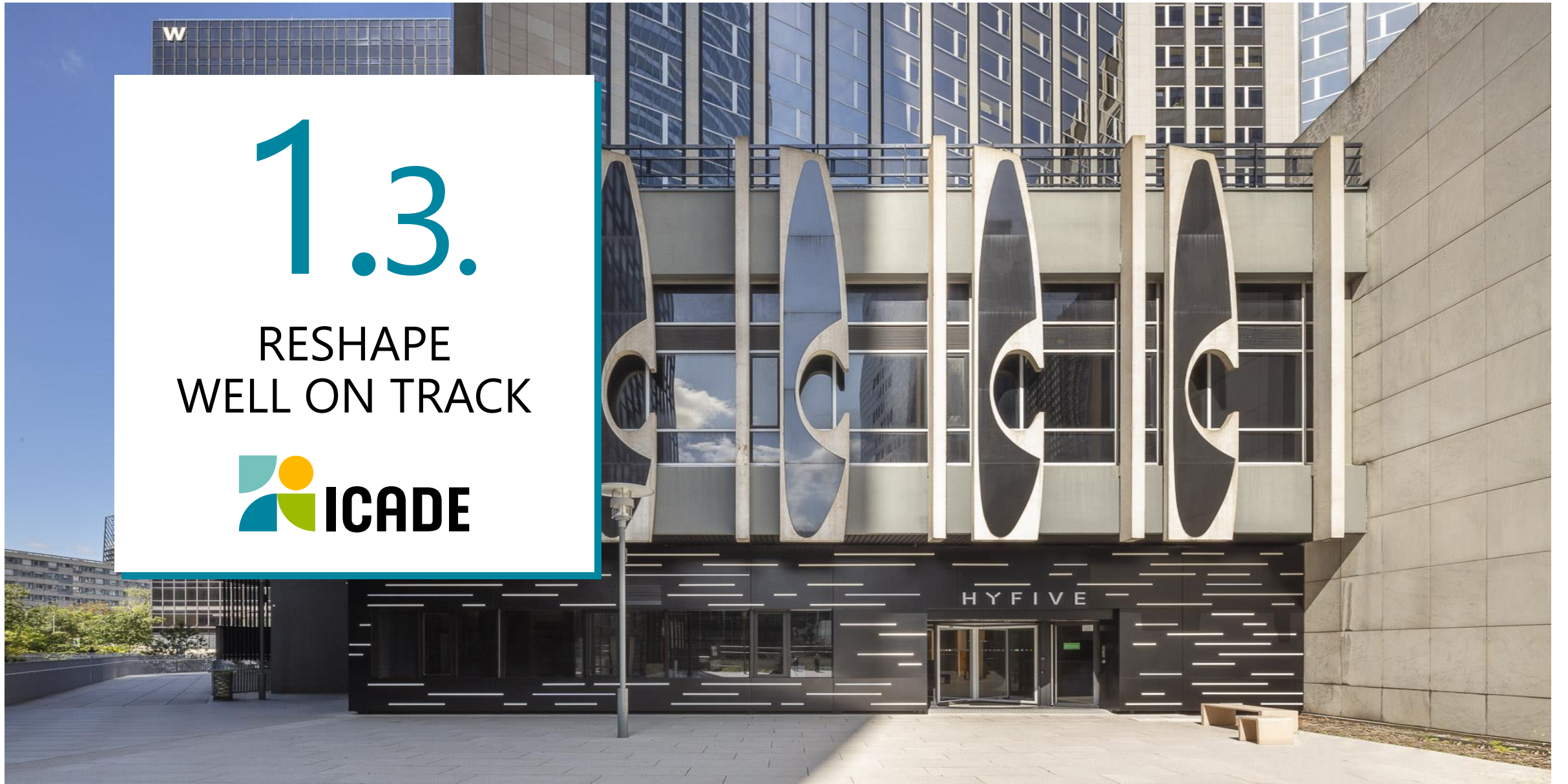
**TIME** (Saint-Denis, Seine-Saint-Denis)



**LA PLATEFORME** (Marseille, Bouches-du-Rhône)

# 1.3.

RESHAPE  
WELL ON TRACK





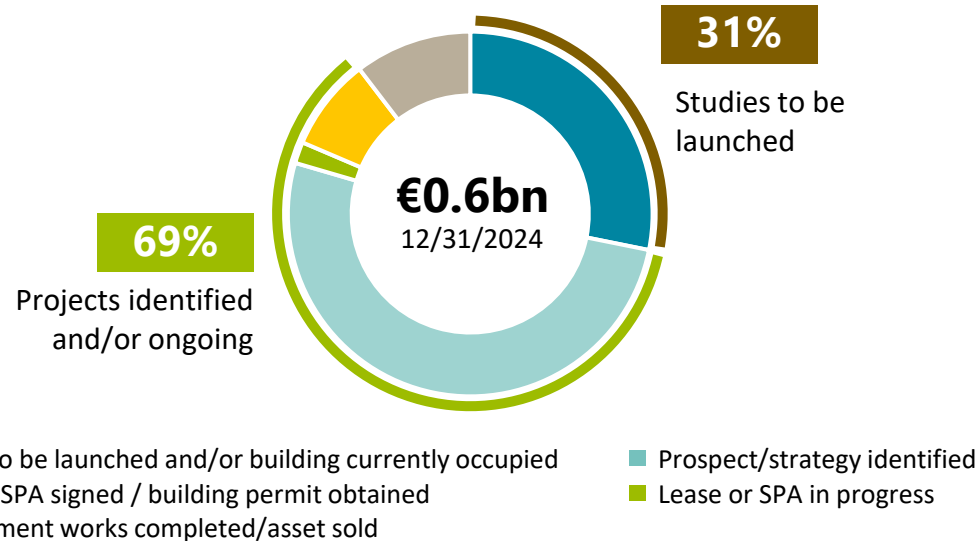
# First concrete developments on to-be-repositioned assets

## Portfolio review<sup>(1)</sup>

IFRS annualized rent: **€37.9m**, vs €53.1m as of 12/31/2023

Financial occupancy rate: **64.6%**, vs 71.4% as of 12/31/2023

*In % of GAV of to-be-repositioned assets  
In 100% + Group share of JVs basis*

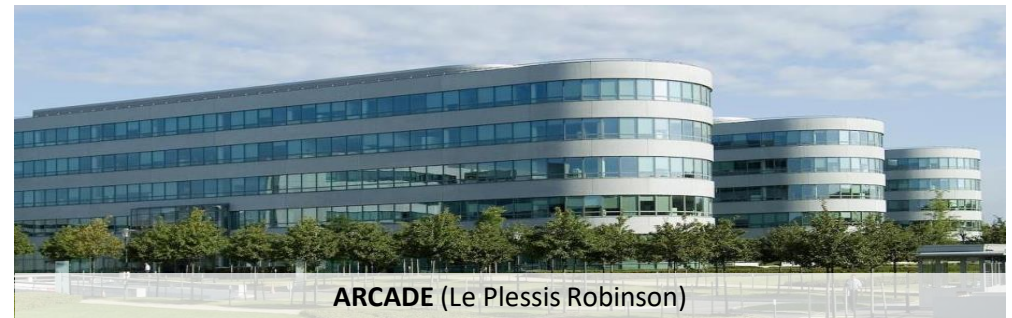


## Office-to-residential transformation projects



**47-unit** bulk sale already signed in July 2024

**8,900 sq.m** converted into **101** high-quality housing units

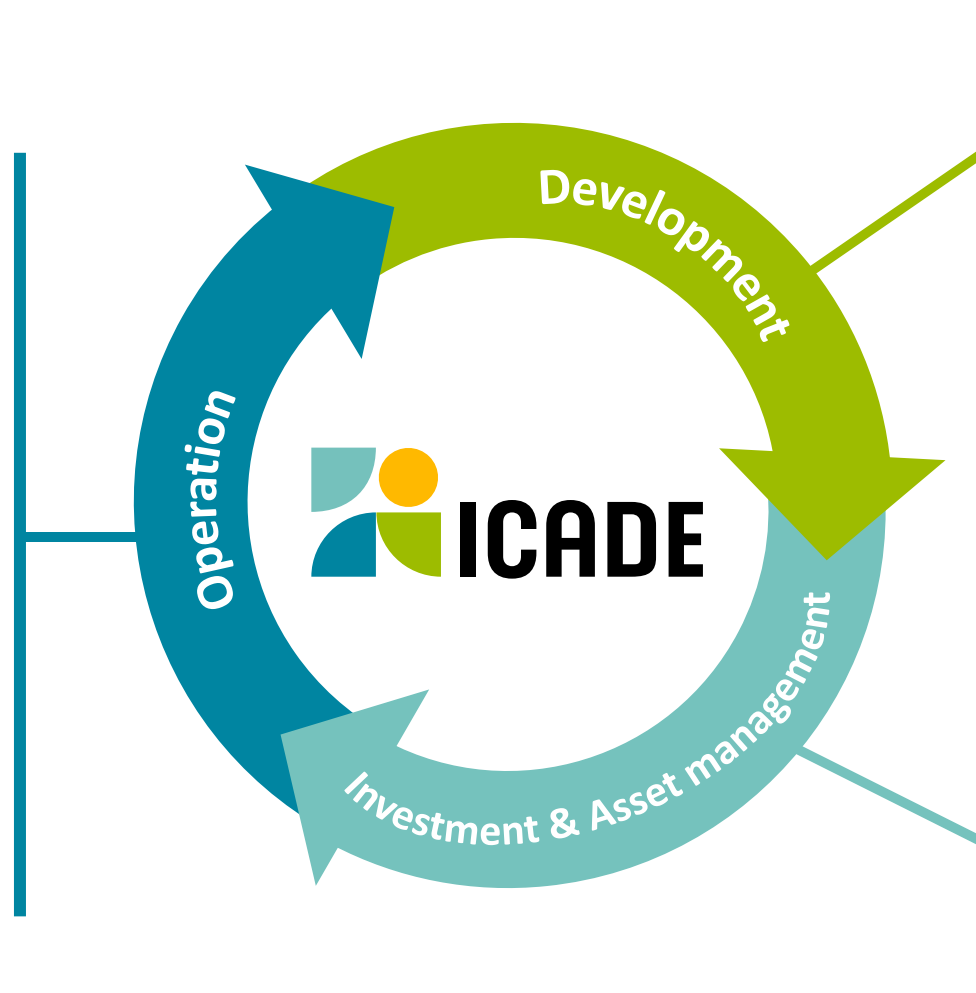


**47,500 sq.m** developed, **650** housing units, **4,735 sq.m** of soil unsealed space & creation of an urban cool island

(1) Excluding assets sold in 2024

# New partnership on student housing to increase value creation

- **Signature of a Memorandum of Understanding** relating to a **future partnership with Cardinal Campus**<sup>(1)</sup>
- **Management contract** to be implemented **under a white label** for each operation
- **Strong track record of Cardinal Campus:** 15-year experience, mostly in Lyon & Paris regions, management of 50 residences in France (6,100 beds)



- **Target: 500-1,000 beds per year**
- Conversion of **to-be-repositioned offices**
- **Excellent territorial network** of the development division
- **Strong track record in the development** of student residences
- **Proven asset management skills**
- **Structuring of Icade's student housing model**
- **Long term investor approach**

(1) Signing of the partnership agreement scheduled for H1-2025

# On-going diversification with Data Center projects

## 1 Equinix Data Center (Portes de Paris Business Park)

<p>Launch of works in <b>October 2024</b></p>	<p><b>Key figures</b></p> <ul style="list-style-type: none"> <li>• Investment: <b>c.€36m</b></li> <li>• Pre-let lease term with no break option: <b>9 years</b></li> <li>• Expected annualized rent: <b>€2.3m</b></li> <li>• Targeted YoC <b>&gt;6%</b></li> <li>• Completion: <b>Q2 2026</b></li> </ul>
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## 2 Hyperscale Data Center (Paris Orly-Rungis Business Park)

<p><b>Power secured by 2031</b> (grid connection offer<sup>(1)</sup>)</p> <p><b>Building permit requested</b></p>	<p><b>Key figures</b></p> <ul style="list-style-type: none"> <li>• Power supply: <b>130 MW</b></li> <li>• <b>c.65,000 sq.m</b></li> <li>• Estimated capex: <b>c.€280m</b></li> <li>• Targeted YoC <b>&gt;6.5%</b></li> <li>• Completion: <b>2031</b></li> </ul>
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(1) PTF (Proposition Technique et Financière)

# A holistic player committed to building mixed-use districts



## Publication of a white paper on the potential of city fringes

Tackle key societal challenges:  
**housing for all, territorial attractiveness, social cohesion & environment preservation**

Transform city fringes into  
**mixed-use, desirable neighborhoods aligned with urban planning & landscape**



**Entrées de ville,**  
quartiers de vie



SAINT-ANDRÉ (La Réunion)

## Signing of a binding agreement<sup>(1)</sup> with Casino Group to buy a property portfolio for €50m



Portfolio of **11 property sites**, consisting of car parks, undeveloped land, premises & ancillary lots

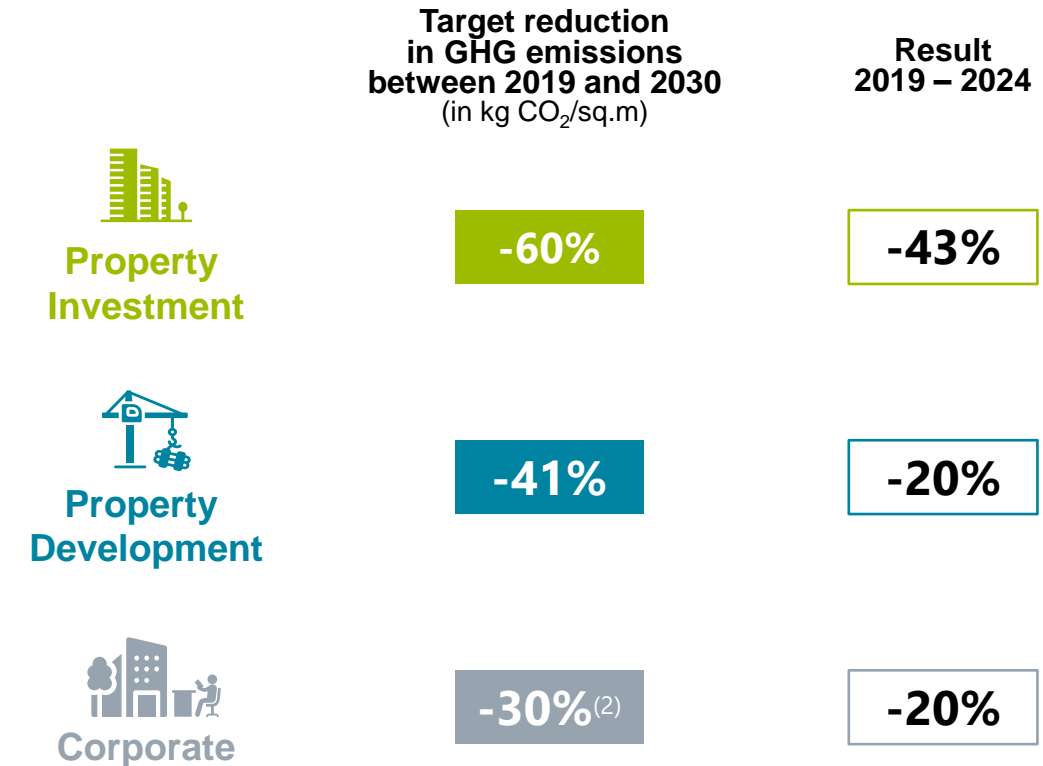
Potential of **c.3,500 housing units**, redevelopment of **50,000+ sq.m retail space & ambitious rewilding goals**

Conversion into **mixed-use and sustainable districts** in line with ReShapE strategic plan

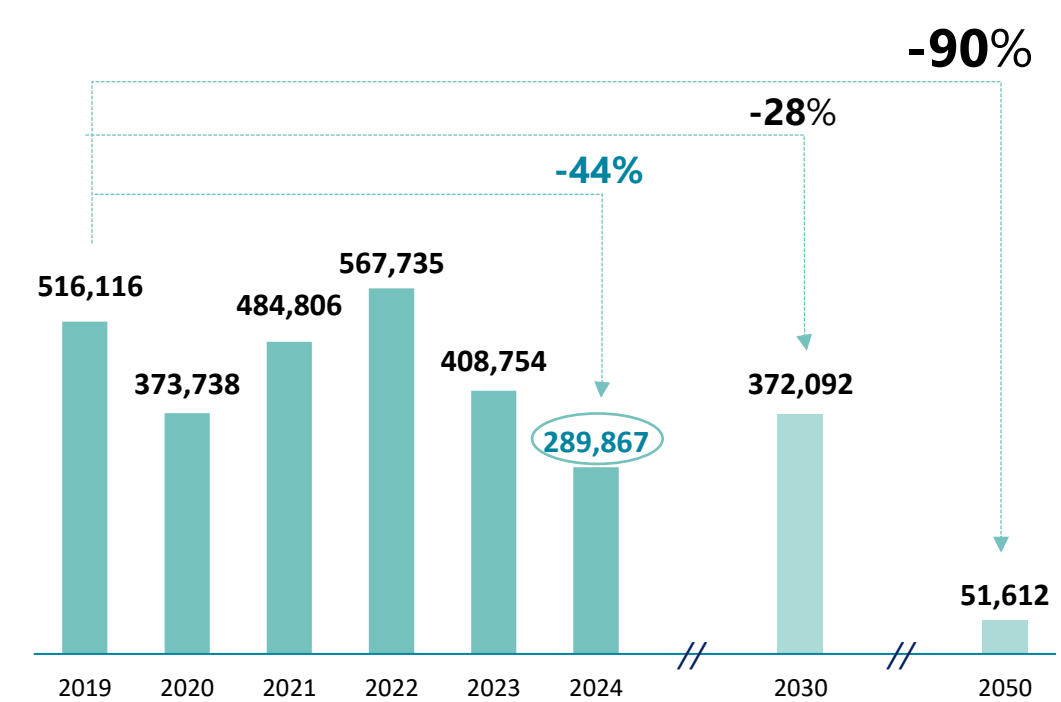
(1) Transaction expected to close in H1 2025

# Results in line with the Group’s 1.5°C pathway, approved by the SBTi

## Reduction in GHG<sup>(1)</sup> emissions supported by each division



## Sharp drop in GHG emissions<sup>(2)</sup> in 2024



(1) GreenHouse Gas  
 (2) In tCO<sub>2</sub>

# 2.

## FY 2024 FINANCIAL RESULTS

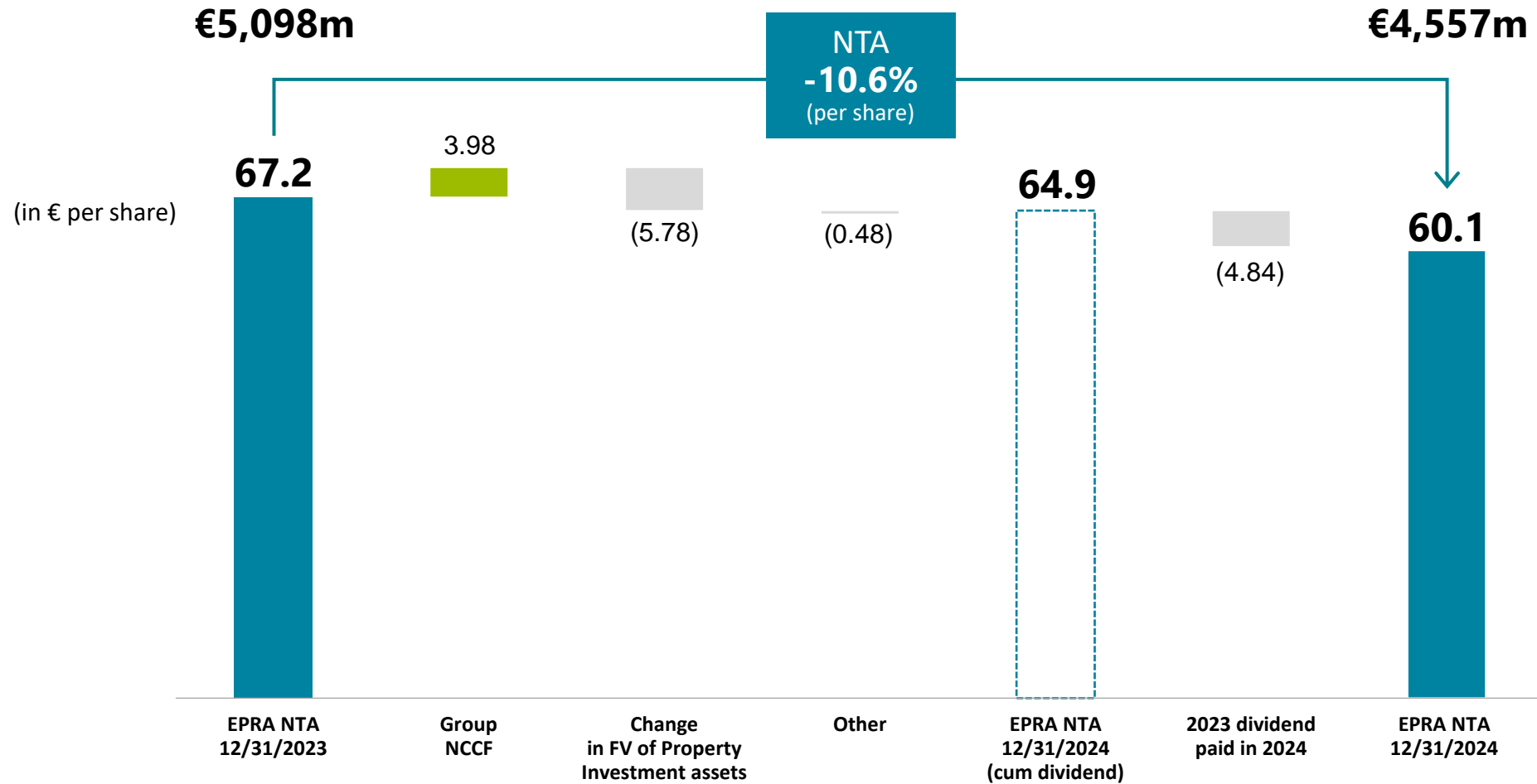


# NCCF 2024: €3.98/share including €2.94 on strategic operations



Note: Figures may not add up due to rounding

# Breakdown of EPRA NTA in 2024





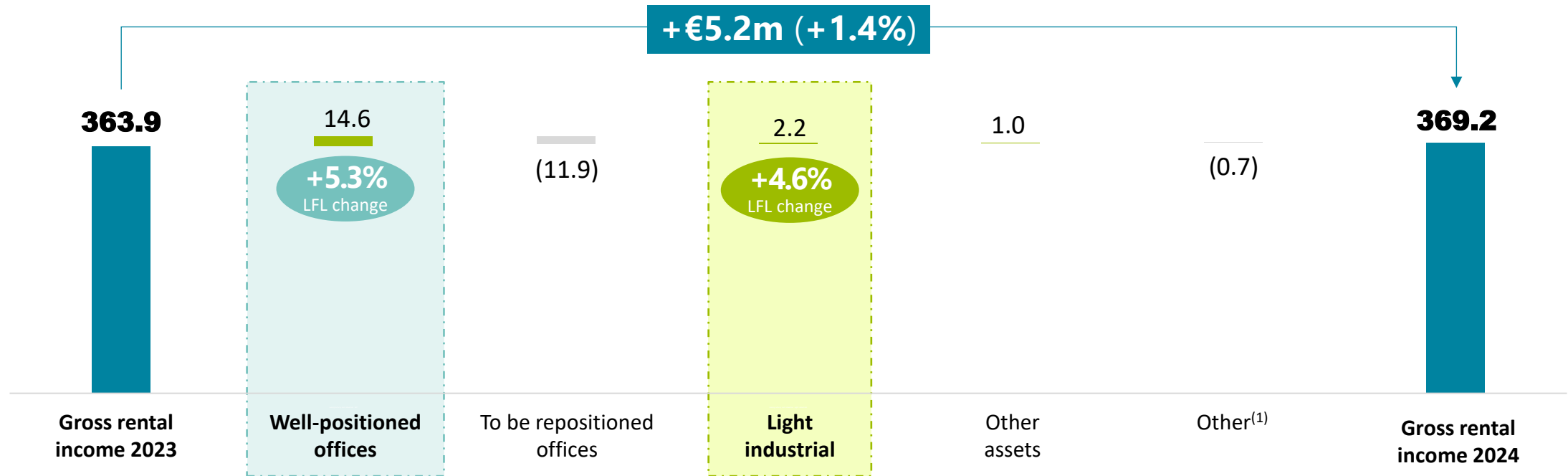
# 2.1.

## PROPERTY INVESTMENT



# Growth supported by indexation and well-positioned offices

(In €m)

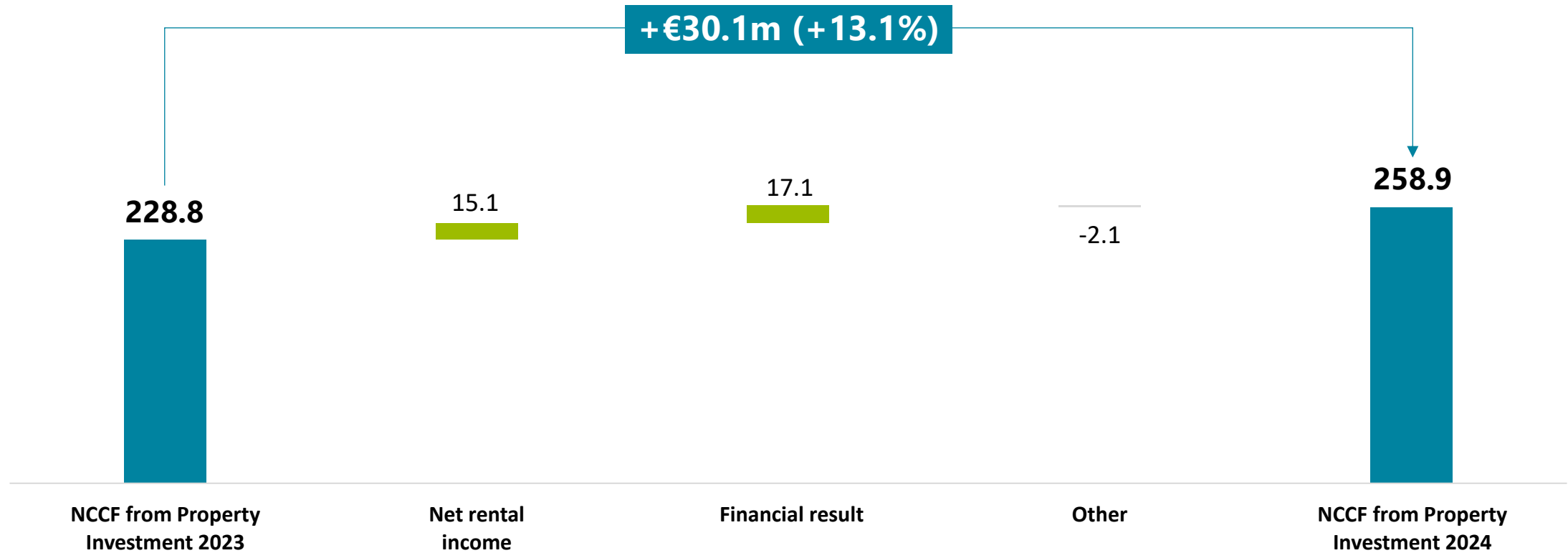


**+2.5%** like-for-like rental growth mainly explained by indexation (+5.1%), and partly offset by occupancy effect and negative reversion on renewals  
**Reversion potential on the well-positioned offices as of 12/31/2024: -11.3%** (vs -8.7% as of 12/31/2023)

Note: Figures may not add up due to rounding  
 (1) Intra-group rents eliminations

# Solid Property Investment NCCF in FY 2024

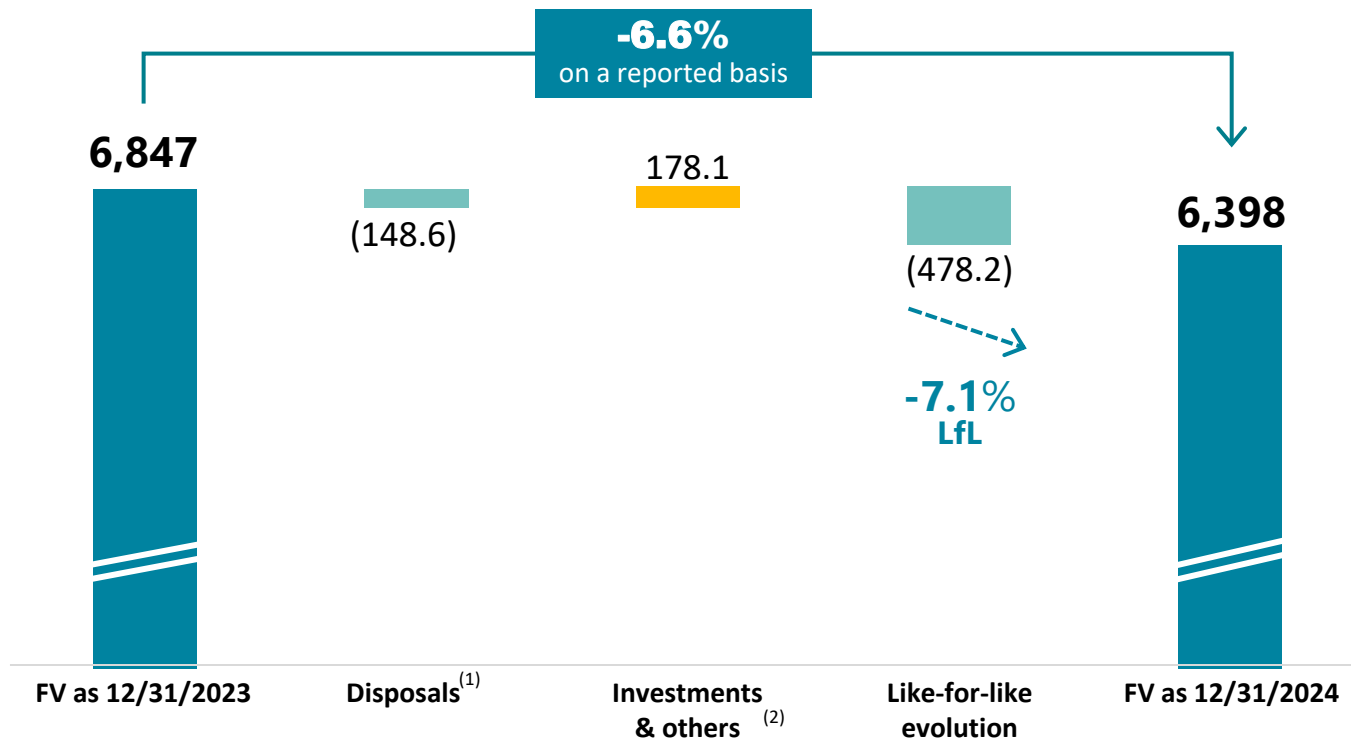
(In €m)



**Improvement in net rental income driven by positive LfL and decrease in customer risk**  
**Financial result benefiting largely to the Property Investment division**

# Decrease in fair value of Property Investment portfolio

(In €m, 100% + Group share of JVs basis / excluding duties)



- Property Investment portfolio **down -7.1% over 2024 on a LfL basis**
- **EPRA Net Initial Yield: 5.2%**  
(vs 5.3% as of December 31, 2023)
- **EPRA topped-up net initial yield: 6.2%**  
(vs 6.1% as of December 31, 2023)

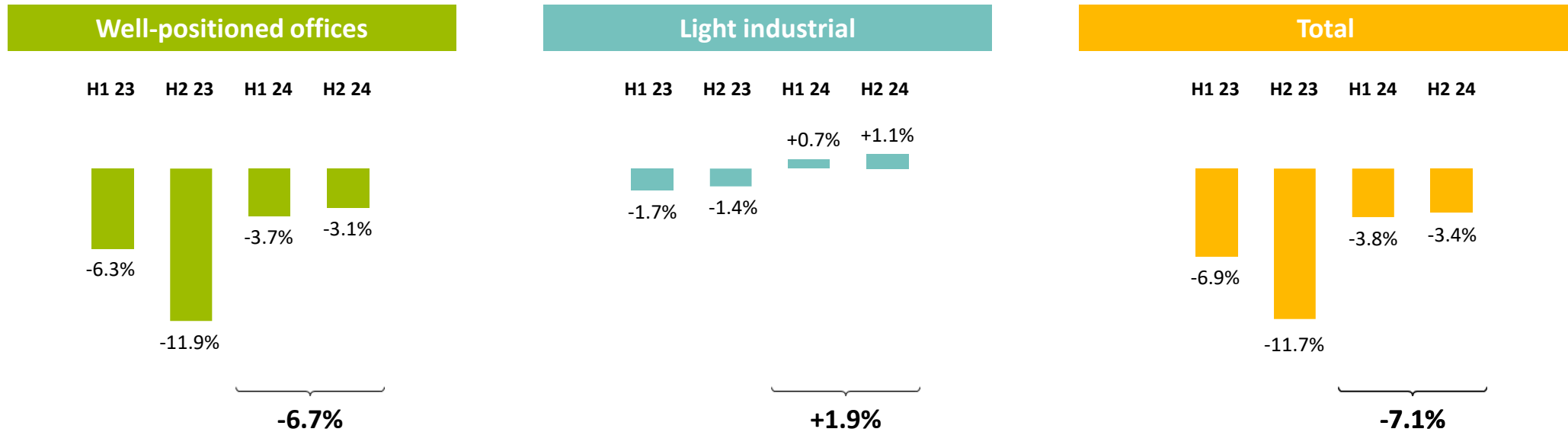
(1) Fair value as of 12/31/2023 of assets sold during the period

(2) Including among others pipeline investments, acquisitions, works to operating assets and changes in ownership interests

# Slower decline in asset valuations

## Change in half-year value

(In €m, 100% + Group share of JVs basis / excluding duties, on a like-for-like basis)



**Resilience of light industrial assets**  
**Slower decline in valuation of well-positioned offices**

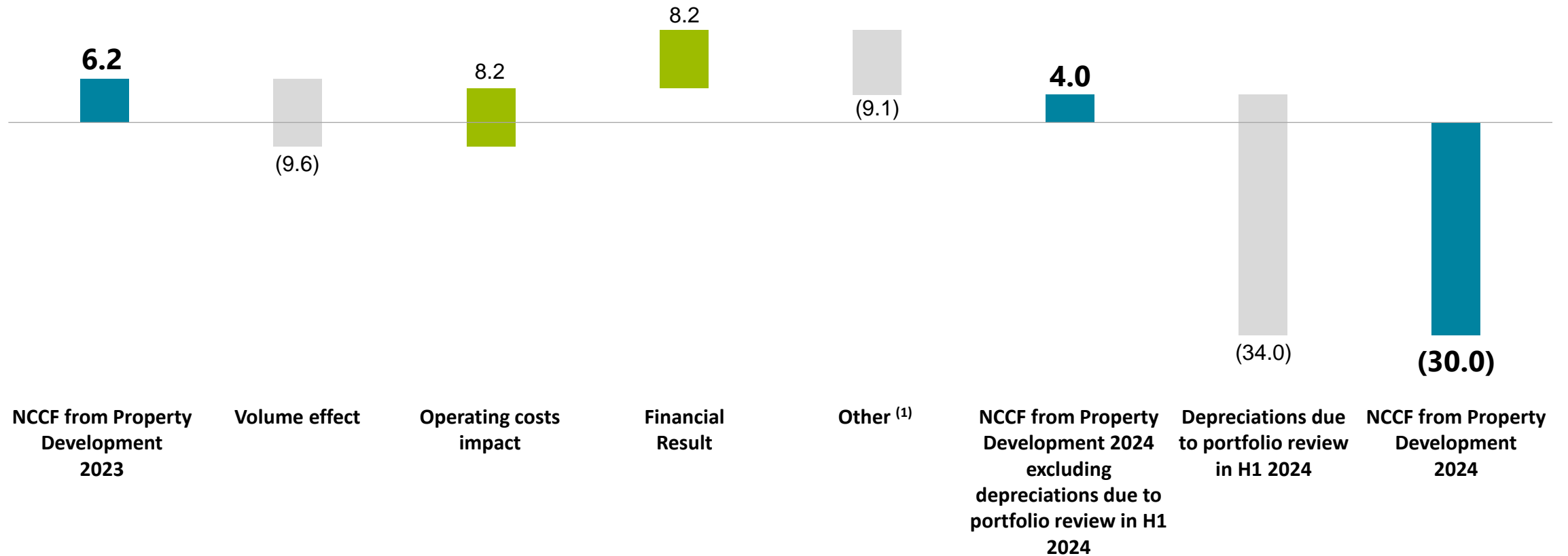
# 2.2.

## PROPERTY DEVELOPMENT



# Decrease in NCCF driven by impairment losses

(In €m)

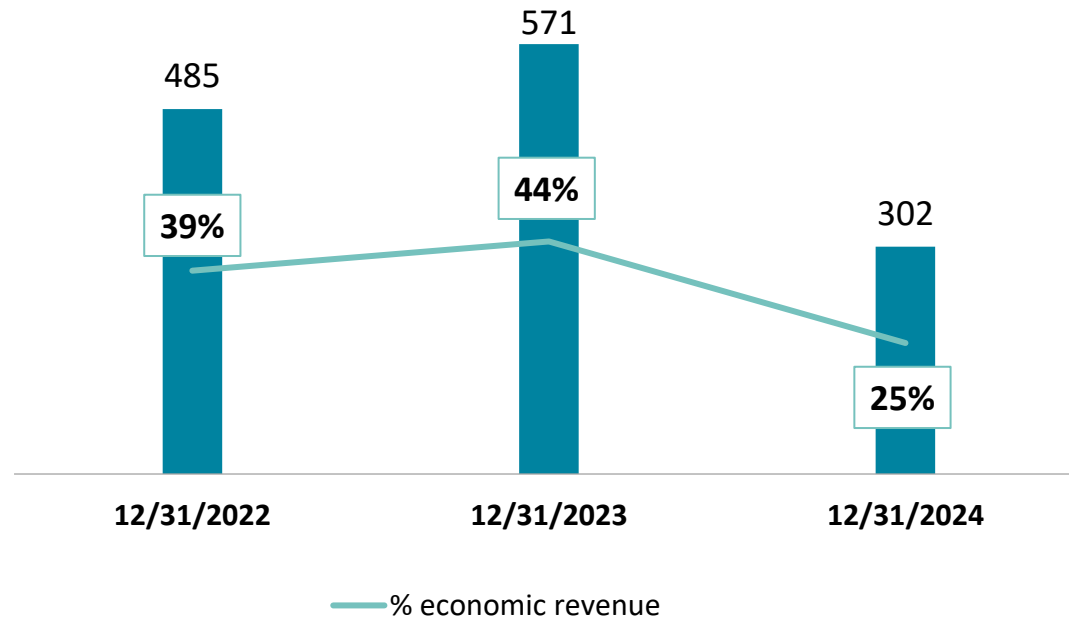


Note: Figures may not add up due to rounding

(1) Including -€7.6m depreciations on specific operations (including Tolbiac under promise)

# Tight management of working capital

**Working capital requirement<sup>(1)</sup>**  
(In €m)



- **Rigorous management of operational drivers**
  - **Decrease in land holding operations**
  - Monitoring the **collection of receivables**
  - **Selective policy** in launch of new operations with a - **28%** drop in work launches YoY
  - **Limited inventory of unsold** completed units (**€14m** vs €19m as of 12/31/2023)
- **Early 2025, signature of a sale agreement on Tolbiac building (Paris 13<sup>th</sup> district) for €19.5m**

(1) On economic basis



# 3.

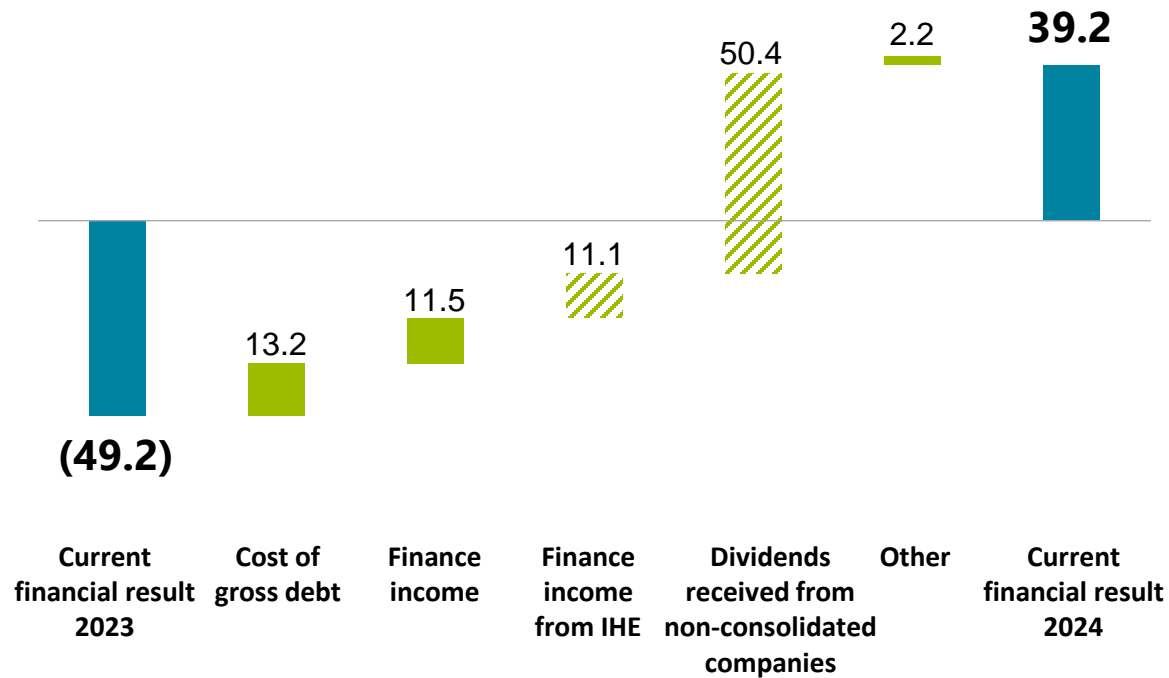
## DEBT MANAGEMENT



# Optimised cash and debt management

## Strong improvement of current financial result

(In €m)



Cash-Flow from discontinued operations

## Tight cost of debt management

**1.52%**

Average cost of debt  
(vs 1.60% as of 12/31/2023)

**92%**

Hedged in 2025

## Optimised cash management

**€1.0bn**

Invested on average

**3.90%**

Average rate of return

# Proactive balance sheet management

**Strong liquidity**

**€1.1bn**  
Net cash position

**+**

**€1.5bn**  
Unused committed revolving credit facilities<sup>(1)</sup>

**=**

**€2.6bn<sup>(1)</sup>**  
**Liquidity covering 5 years of debt**

**Debt maturity management**

**€350m**  
Tender offer on short-term bonds 2025 & 2026

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**€149m**  
New long-term bond issue

As of December 31, 2024, in €bn<sup>(2)</sup>

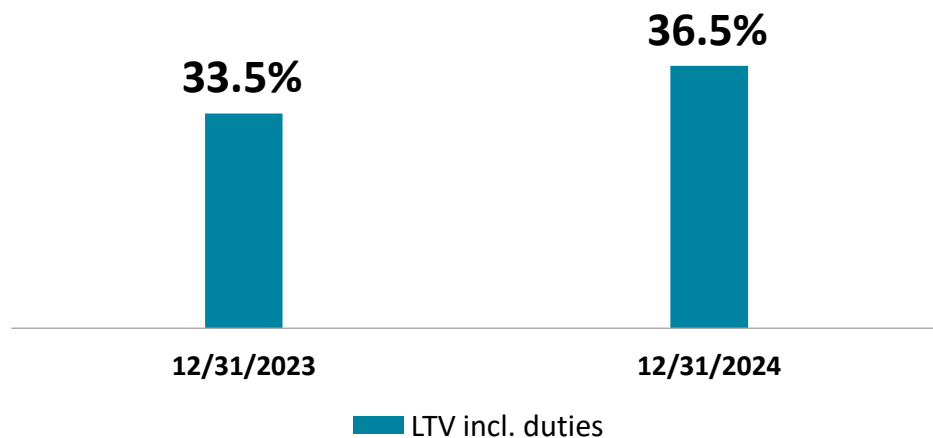
Year	Debt Maturity (€bn)
2025	0.43
2026	0.88
2027	0.66
2028	0.60
2029	0.17
2030	0.60
2031	0.65
2032	0.00
2033 +	0.29

New long-term bond issue (€99m in 01/2030 and €50m in 01/2031), completed in July 2024

(1) Net of Neu Commercial Paper  
 (2) Excluding Neu Commercial Paper

# Debt ratios reflecting depreciations and limited disposals in 2024

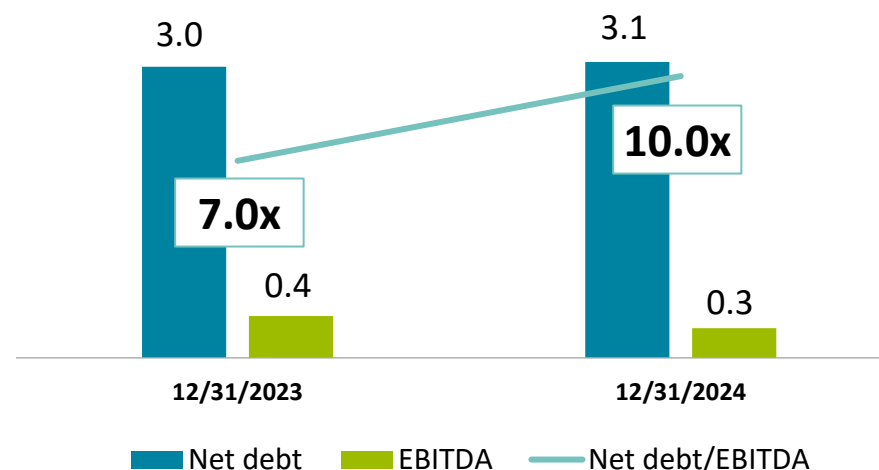
## Loan-To-Value



Increase in LTV ratio mainly due to **asset valuation decline**

## Net debt-to-EBITDA<sup>(1)</sup>

In €bn



**Impact of depreciations related to portfolio review in H1 2024 accounts for 2.2x on Net debt/EBITDA ratio**

(1) Rolling 12-month EBITDA plus dividends from equity-accounted and non-consolidated companies

# Healthcare disposal underway

Strategy unchanged to sell Icade's entire remaining stake in the Healthcare business

**Stable asset valuation**  
c.-1.7%<sup>(1)</sup> in 2024

**præmia**  
HEALTHCARE

Icade share of NAV  
**€0.8bn**

**IHE**

Icade's exposure  
**€0.5bn**

## Recent progress

**præmia**  
HEALTHCARE

- Signing of a share swap agreement with Predica for an estimated amount of **c. €30m**, which would reduce Icade's exposure by c. 0.85 pps to **21.7%**<sup>(2)</sup> (vs. 22.5% previously)

**IHE**

- Ongoing marketing of Italian portfolio



## Next steps

- Consideration of alternative solutions (e.g. swap)
- Ongoing discussions with third-party investors and Praemia REIM<sup>(3)</sup>
- Indicative timeline: **2025-2026**

(1) Like-for-like change in Fair Value estimated as of December 2024 (vs 12/31/2023)

(2) To be confirmed after the closing of the transaction scheduled for Q1 2025

(3) The call options granted to Praemia REIM for the purchase of Praemia Healthcare' shares held by Icade expire in mid-2025

# 4.

## FY 2025 OUTLOOK



## 2024 dividend

### 2024 Dividend<sup>(1)</sup>

**€4.31 per share**

including **€2.54** due following the completion of stage 1 of Healthcare disposal in 2023

*2024 dividend paid in cash in two instalments:*

- *€2.16 per share to be paid on March 6, 2025*
- *€2.15 per share to be paid on July 3, 2025*

(1) Subject to approval by the General Meeting

## 2025 Guidance

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### 2025 Guidance

Group NCCF per share of  
**€[3.40 – 3.60]**

*Of which c. €0.67/share from non-strategic operations, excluding impact of disposals<sup>(1)</sup>*

(1) On the hypothetical basis of a stable ownership of Præmia Healthcare (21.7% after the closing of c.€30m swap of shares with Predica) and of IHE (59.39%) and stable IHE shareholder loan



# Financial agenda

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Next key events	
<b>2024 Interim dividend</b>	<b>Ex dividend date on March 4, 2025 Payment on March 6, 2025</b>
<b>Q1 2025 results</b>	<b>April 16, 2025</b>
<b>2025 General shareholders' meeting</b>	<b>May 13, 2025</b>

# APPENDICES



# Lagging leasing and investment markets in France

## Leasing market

### Paris region

Decrease in take-up with **1.75m sq.m (-11% YoY)** and **a few transactions > 5,000 sq.m** (49 in 2024 vs 57 in 2023)

Increase in **vacancy (10.2%)** and **incentives (25.8%<sup>(1)</sup>)**

**La Défense gained momentum** and **1<sup>st</sup> Ring** improved, driven by scarcity and higher rents in Paris

### Out of Paris region

Slowdown in Q3 2024 (-24% YoY)

Slighter decrease in Lyon / Marseille (-7% / -9%) compared to other cities

Contained vacancy rate: [3.8% -7.4%] depending on the city

**Prime rents stable or slightly up in all major cities**



**Rental market still sluggish**

## Investment market

Investment volume at **€15bn (stable vs 2023)**

Large European markets are recovering<sup>(2)</sup>

France weighed down by political and debt-related uncertainties

**Increased liquidity for larger transactions focused on specific asset classes** (prime offices, logistics, hotels)

**Prime yields stabilization and slight compression for the best submarkets**

**Confirmed landmarks** for deals in the CBD / Paris and in process in La Défense



**Tighter and transformed investment market**

(1) Average Q1-Q3 2024

(2) JLL - investment volume up +15% for Germany and +20% in the UK in 2024 vs 2023

Sources: Immostat, JLL, BNP Paribas Real Estate

# Weak leasing market, rising vacancy and supply

## 1

### Decreasing take-up in 2024

- Take-up volume (1,75m sq.m, -11% YoY) slowed down due to fewer large deals (546,000 sq.m, -13% YoY)
- Paris is down by -9% (CBD by -21%) vs La Défense +60% and 1<sup>st</sup> Ring +8%
- 1.8 m sq.m expected in 2025

## 2

### Vacancy rates up (10.2%) and immediate supply at 5.6m sq.m

- Higher vacancy in Paris CBD (3.4%, +1.1 pps vs Q4 2023) & stabilization in La Défense (14.3%, -1.4 pps vs its peak in 2022)
- Decrease in supply under construction expected after mid-2025: in Q4 2024, 1m sq.m under construction and available over the next 2 years vs 1.5m sq.m at the end of 2022. Production peak is now crossed
- Rationalization and office transformation (hybrid/flex-office schemes) driving the market<sup>(1)</sup>
- Return-to-office policies are stabilizing office demand

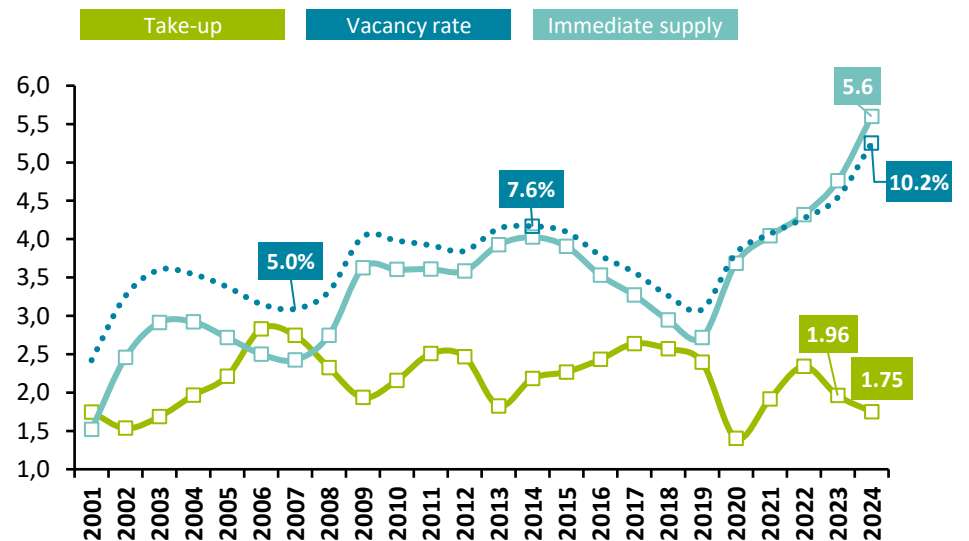
## 3

### Rents increase expected to slow down in Paris CBD

- Rents increase in Paris is slowing down the CBD leasing potential
- Rental growth could diffuse in other Paris sectors
- Office gentrification in Paris will benefit the top office hubs outside Paris

## Take-up, immediate supply and vacancy rate in the Paris region

(million sq.m / vacancy in %)

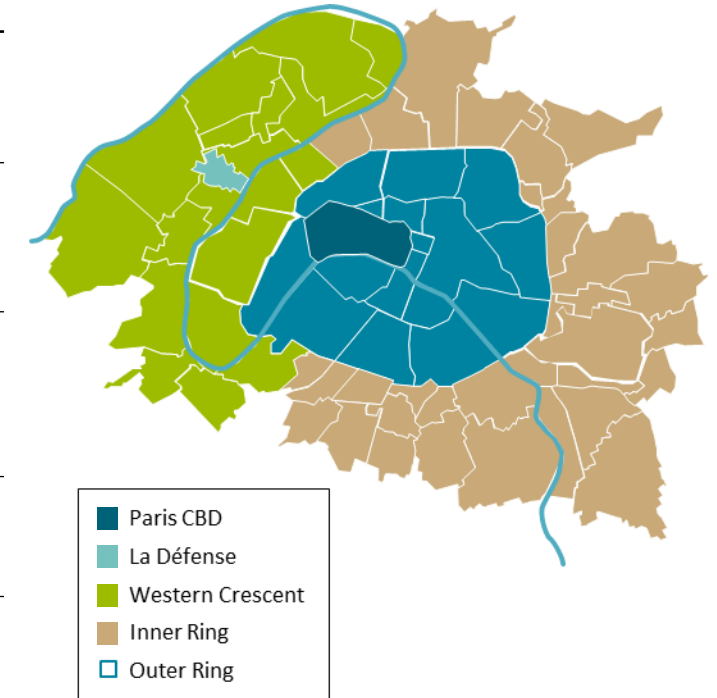


Sources: Immostat JLL, BNP Paribas Real Estate

(1) JLL Pulse Survey 2024

# A highly polarized market

Q4-2024	Paris CBD	La Défense	Western Crescent	Inner Ring	Outer Ring
<b>Physical vacancy rate</b> (vs a year earlier)	3.4% ▲ +110 bps	14.3% ▼ -50 bps	18.8% ▲ +405 bps	19.7% ▲ +360 bps	5.7% ▲ +40 bps
<b>Take-up</b> (2024 vs 2023 / vs 10-year average)	348,700 sq.m (-21% / -18%)	211,200 sq.m (+60% / +14%)	283,600 sq.m (-31% / -43%)	289,100 sq.m (+8% / -11%)	143,800 sq.m (-40% / -47%)
<b>Prime rent</b> (€/sq.m/year headline excl. taxes & service charges, vs a year earlier)	€1,080/sq.m ▲ +9%	€550/sq.m ▲ +1%	€745/sq.m ▲ +17%	€420/sq.m ▲ +5%	€225/sq.m ▼ -18%
<b>Lease incentives</b> (Q3 2024 vs a year earlier)	14% ▼ -170 bps	40% ▲ +500 bps	29% ▲ +30 bps	30% ▲ +145 bps	25% ▲ +62 bps
<b>Prime yield</b> (vs Q3 2023)	4.00% ▼ -25 bps	6.50% ▲ +75 bps	5.50% ▲ +60 bps	7.75% ▲ +200 bps	8.25% ▲ +125 bps



**Rising rents spreading beyond Paris CBD support strong demand for well-priced, high-quality buildings in the best office hubs outside Paris**

# Investors remain highly selective despite lower financing costs

## Investment decrease stopped

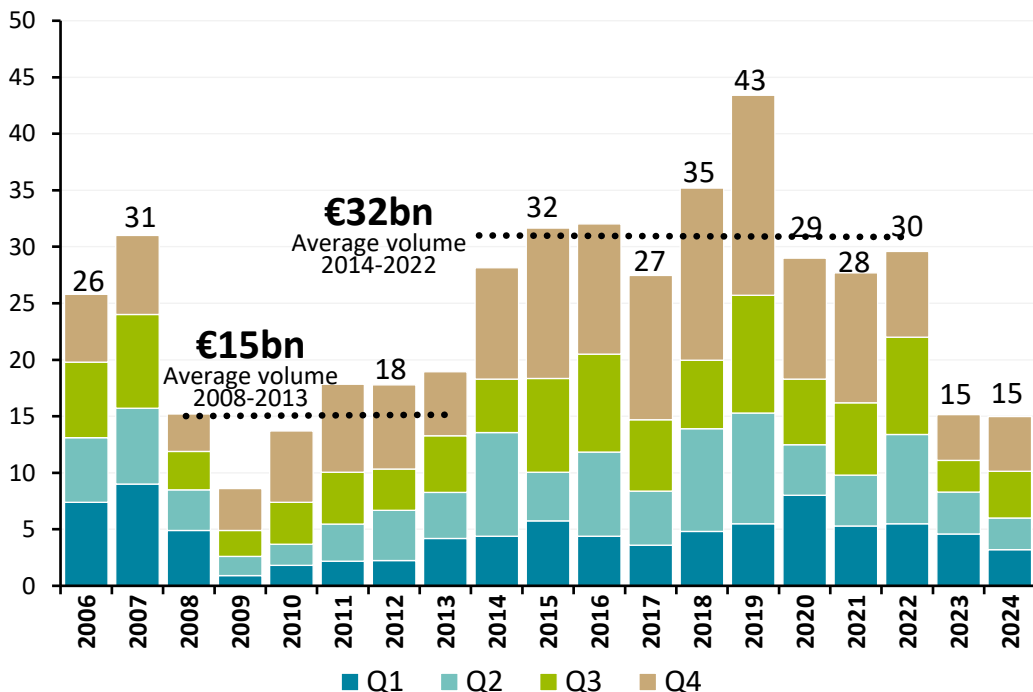
- **€15bn** invested in 2024 in France (stable YoY) vs **€30bn** in 2022
- Large deals take more time to be closed (especially offices over €100m)
- **€16.5bn** expected in 2025

## Prime offices, logistics and hotels lead the market

- Offices accounted for **33%** of investments in 2024 (-27% yoy)
- Focus on assets tied to strong rental growth expectations and macro trends: core/prime offices, hotels (+28%), industrial & logistics (+59%)
- Core and prime office ≤ €100m are targeted

### Direct Real Estate Investments in France

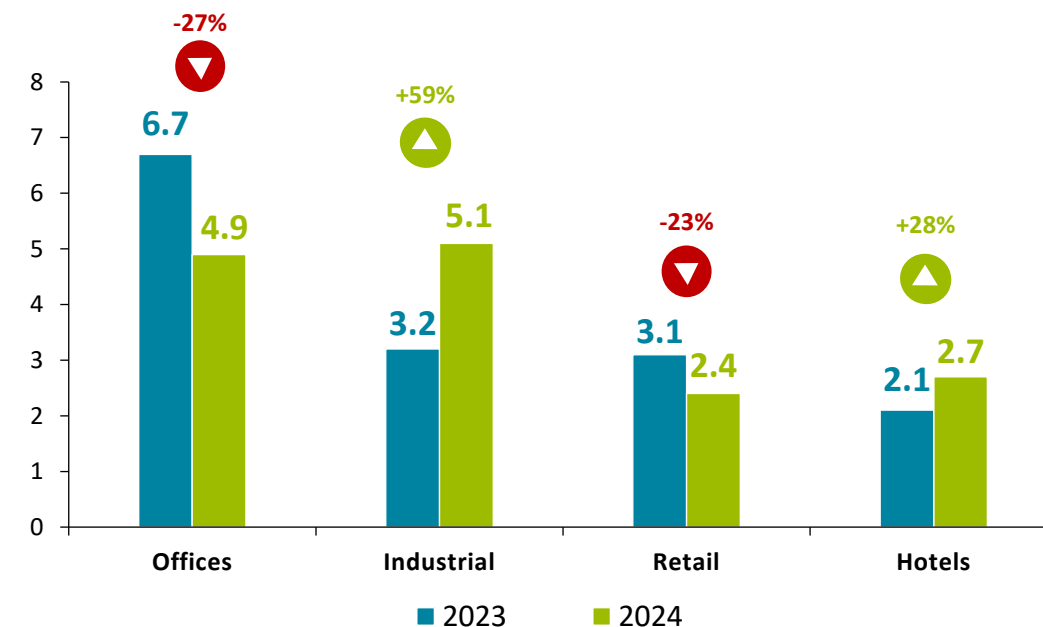
(Commercial Real Estate, €bn)



Source: BNP Paribas Real Estate

### Investment recovery confirmed for industrial and hotels

(Investment volume by asset class, €bn)



# Prime yields are stabilizing on core markets

## The pressure on offices' prime yield is decreasing

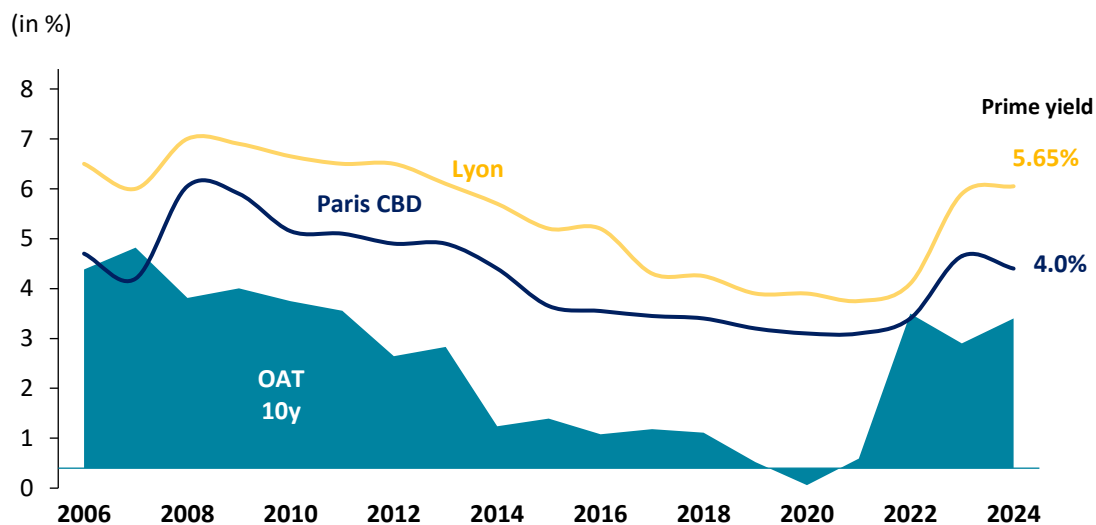
- Prime yields for Paris CBD offices are now stabilized around 4%-4.25% but upward pressure outside of Paris continues
- French 10y bond rate rose around 3%-3.30% driven by the dissolution of the National Assembly and the increase in the deficit

## Foreign investors are back

- Domestic players are up to **56%** in Q4 2024 (vs **79%** last year) and pan European up to **18%**
- North American and Asia Pacific investors are strongly attracted by logistics and hospitality

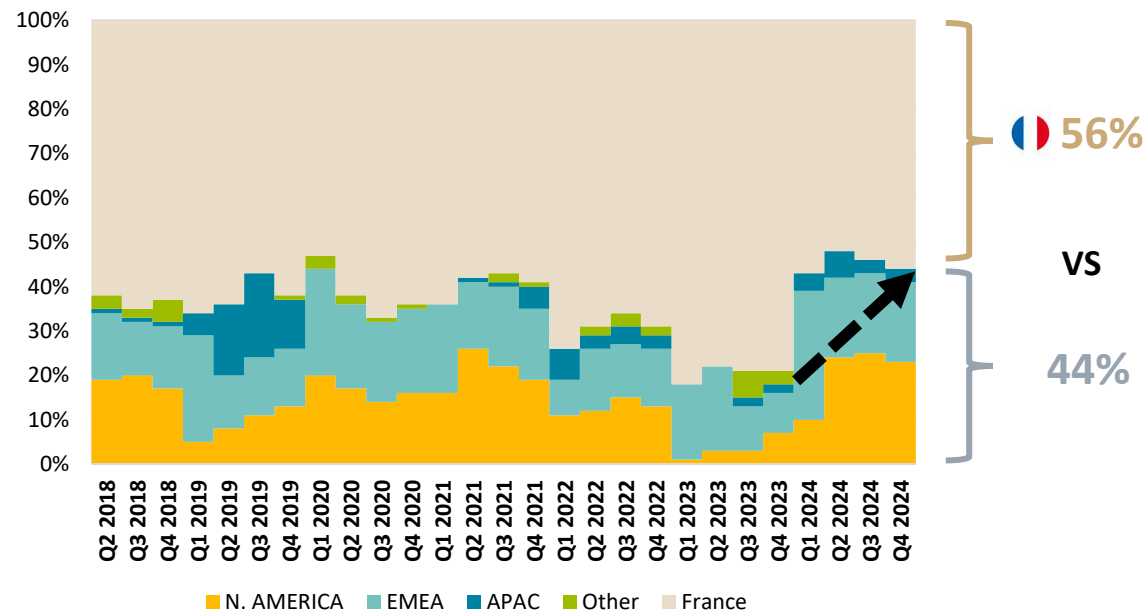
### Prime yields entering a "new normal"

Prime offices yield in France vs. 10y gov. Bond, %



### Foreign CRE investment returns to its normal ratio

% of foreign investment (BNP Paribas RE)

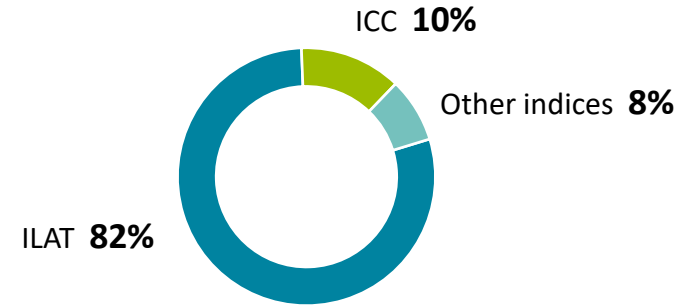


# Positive time-lag effect of indexation on rents

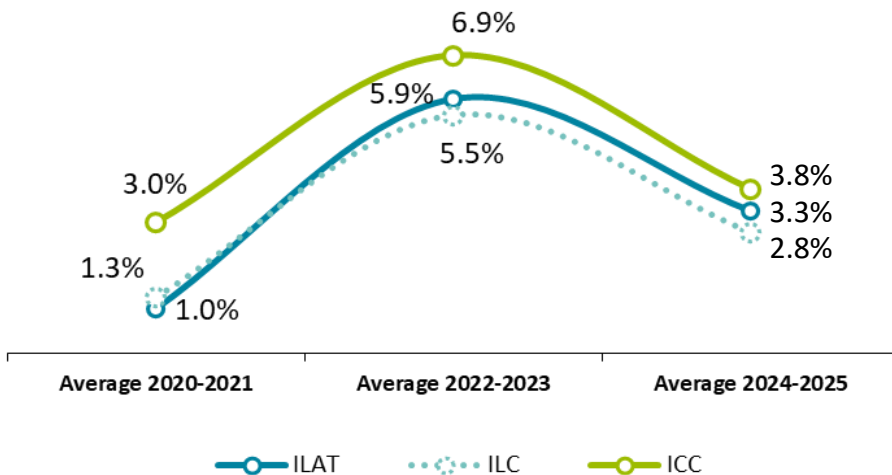
**c.100%**  
leases linked to indices  
with a strong inflation component



## Commercial portfolio index split – December 2024 (in % of headline rent)



## Evolution of indices<sup>(1)</sup> (in %)



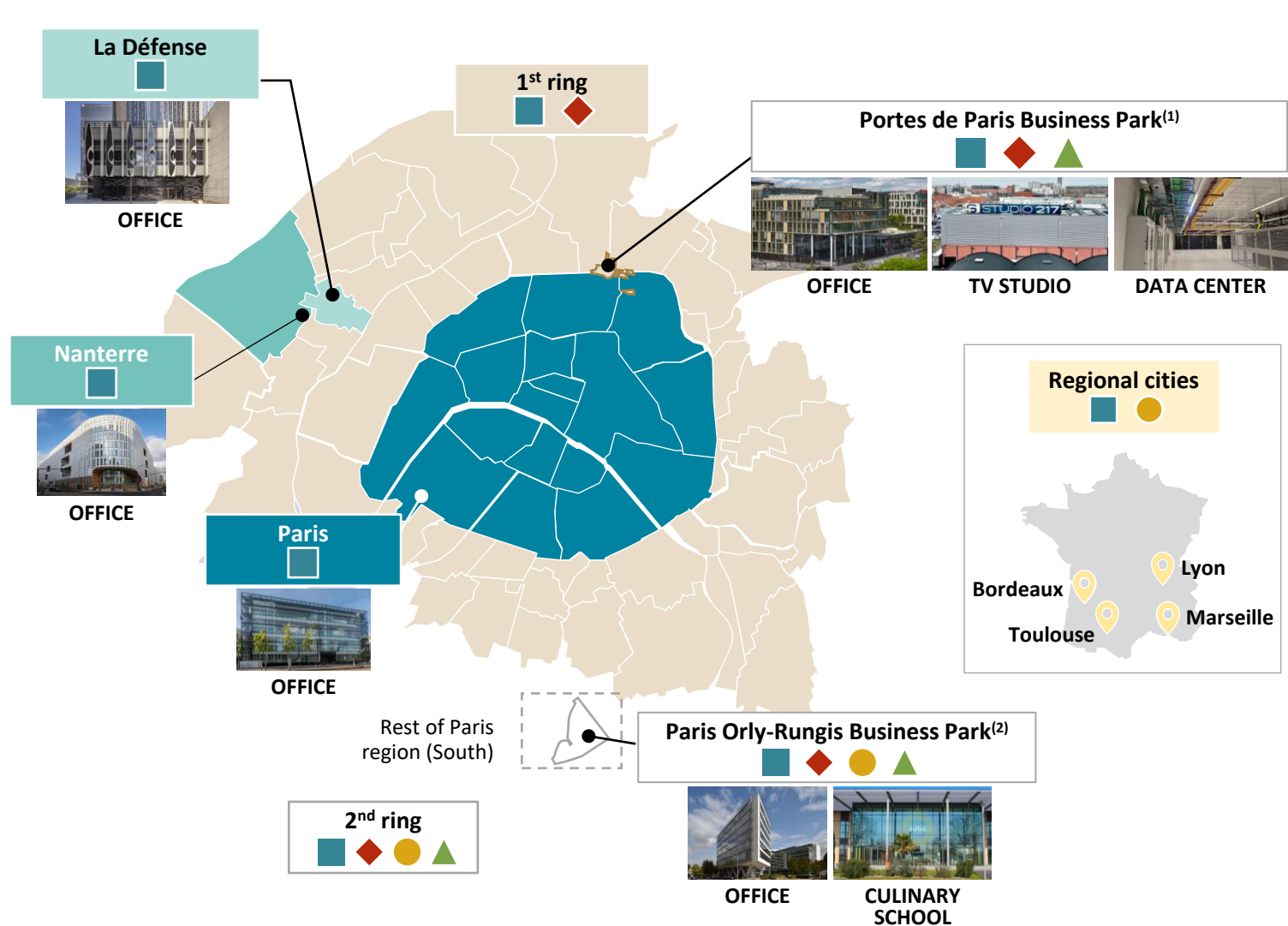
**+4.7%**  
Indexation effect on rents  
in 2023

**+5.1%**  
Indexation effect on rents  
in 2024

(1) Sources: INSEE, forecasts from CDC



# A diversified portfolio, with assets located in good hubs



<b>238</b> assets	<b>€6.4bn</b> GAV	<b>1.8m</b> sq.m
----------------------	----------------------	---------------------

Breakdown by asset type	12/31/2024	
	GAV	% GAV
Offices	€5.2bn	82%
Light industrial	€0.7bn	12%
Other	€0.3bn	5%
Land banks	€0.1bn	2%

Breakdown by location	12/31/2024	
	GAV	% GAV
Paris/Neuilly	€1.3bn	21%
Nanterre	€1.3bn	21%
La Défense	€0.6bn	9%
1 <sup>st</sup> ring	€1.5bn	24%
2 <sup>nd</sup> ring	€0.9bn	14%
Regional cities	€0.7bn	11%

Figures as of December 2024, on a 100% + Group share of JVs basis

Figures may not add up due to rounding

(1) Part of 1<sup>st</sup> ring area

(2) Part of 2<sup>nd</sup> ring area

# A selective positioning in the main regional cities



**NEXT**  
Lyon, Rhône



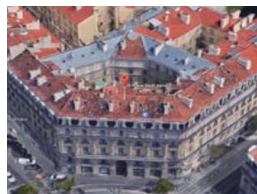
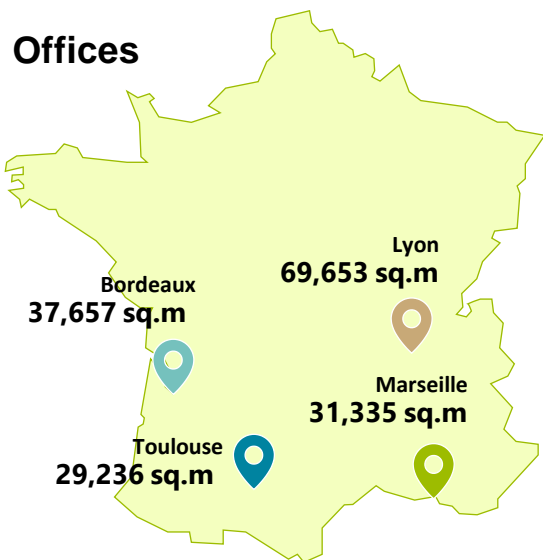
**LAFAYETTE**  
Lyon, Rhône



**LA FABRIQUE**  
Bordeaux, Gironde



**NAUTILUS**  
Bordeaux, Gironde



**SADI CARNOT**  
Marseille, Bouches-du-Rhône



**M FACTORY**  
Marseille, Bouches-du-Rhône



**LATÉCOËRE**  
Toulouse, Haute-Garonne



**ORIANZ**  
Bordeaux, Gironde

## Focus Regions – all assets

**220,000** sq.m

**€0.7bn**<sup>(1)</sup>

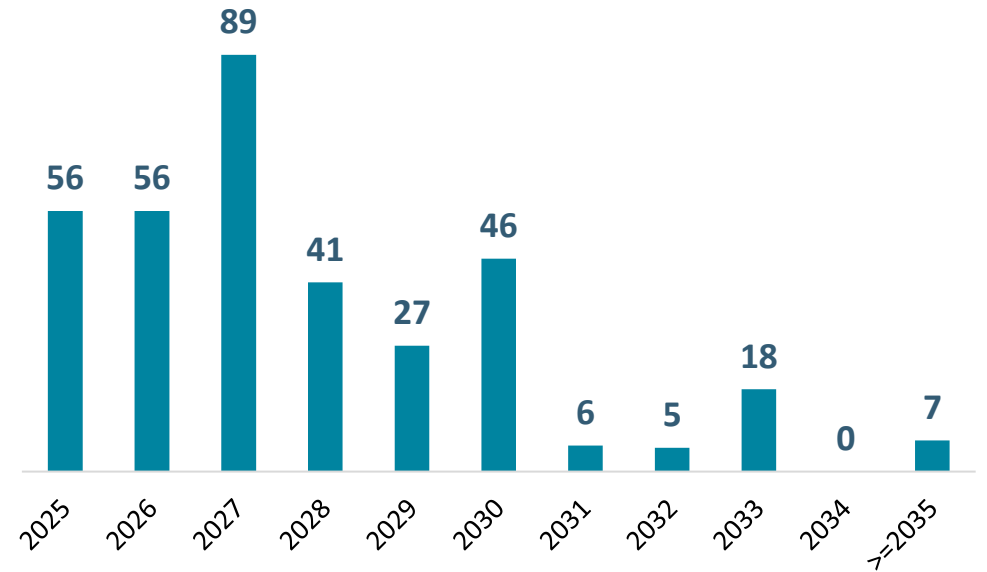
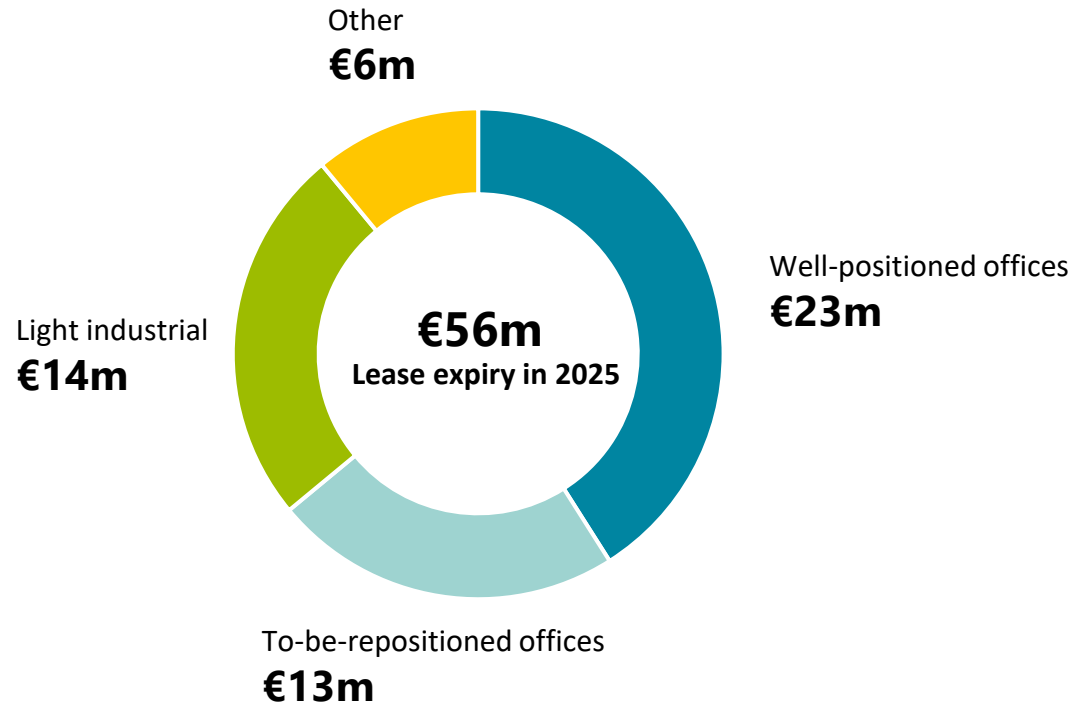
**11%**  
of the overall  
portfolio

**Best environmental specifications, attractive locations and rents are key to attract large corporates**

# Lease expiries schedule

## Annualised IFRS rental income

(In €m, 100% + Group share of JVs basis)



On average over 3 years, **66%** of break option or expiry not exercised

# Diversified and selective development pipeline as of December 31, 2024

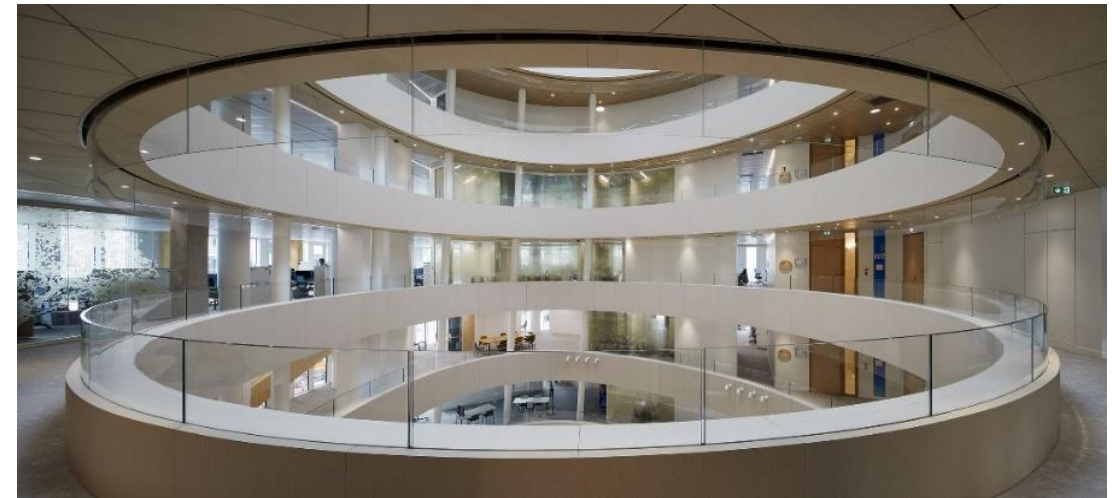
Project name	Location	Type of works	Property type	Estimated date of completion	Floor area (sq.m)	Rental income (€m)	YoC <sup>(1)</sup>	Cost (€m)	Remaining capex (€m)	Pre-let
EDENN	Nanterre	Construction	Office	Q1 2026	30,587			253	81	85%
VILLAGE DES ATHLÈTES D1 D2	Saint-Ouen	Construction	Workshops / Retail	Q1 2026	3,394			8	3	0%
EQUINIX	Portes de Paris	Construction	Data center	Q2 2026	7,490			36	19	100%
SEED	Lyon	Refurbishment	Office	Q1 2027	8,200			48	29	0%
BLOOM	Lyon	Construction	Office	Q1 2027	5,000			24	21	0%
VILLAGE DES ATHLÈTES D3	Saint-Ouen	Construction	Office	Q3 2027	8,195			53	4	0%
29-33 CHAMPS-ÉLYSÉES	Paris CBD	Refurbishment	Office / Retail	Q4 2027	12,322			401	86	0%
HELSINKI-IENA	Rungis	Refurbishment	Hotel	Q4 2027	10,578			48	42	100%
<b>TOTAL PROJECTS STARTED<sup>(2)</sup></b>					<b>86,095</b>	<b>45</b>	<b>5.1%</b>	<b>872</b>	<b>286</b>	<b>34%</b>

(1) Fair value-based YoC = headline rental income / cost of the project. This cost includes the fair value of the asset at project start, cost of works (incl. expenses, external fees and tenant improvements) and carrying costs, excluding internal fees

(2) Projects started: operations for which work is underway or a lease has been signed or a building permit obtained

# Property Investment portfolio

	12/31/2024	12/31/2023
<b>Portfolio value</b> (100% + Group share of JVs basis, excl. duties)	<b>€6.4bn</b>	€6.8bn
Portfolio value (Group share, excl. duties)	<b>€6.1bn</b>	€6.5bn
<b>Average Icade yield</b> <sup>(1)(2)</sup>	<b>7.9%</b>	7.5%
<b>Total floor area</b> (in millions of sq.m)	<b>1.83</b>	1.87
<b>WALB</b>	<b>3.4 years</b>	3.6 years
<b>Financial occupancy rate</b>	<b>84.7%</b>	87.9%
Well-positioned Offices	<b>88.0%</b>	91.0%
To-be-repositioned Offices	<b>64.6%</b>	71.4%
Light industrial	<b>88.9%</b>	92.1%



**ORIGINE**  
Nanterre, Hauts-de-Seine

(1) Annualized net rental income from leased space plus potential net rental income from vacant space at estimated rental value, divided by the appraised value of leasable space including duties

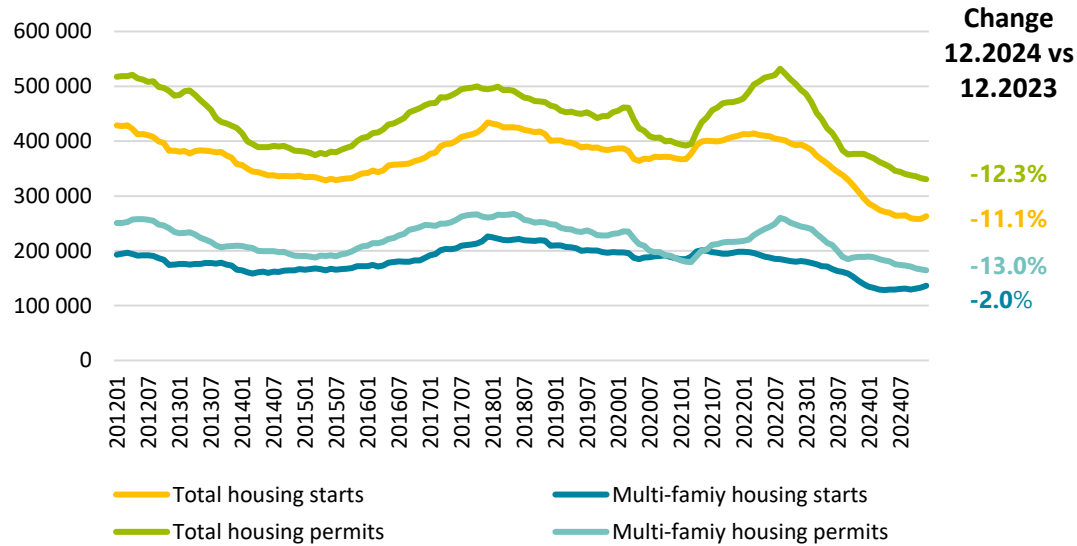
(2) For operating properties

# A continuous decline in market momentum

## Housing starts and building permits in France

In housing units per year

Source: ECLN

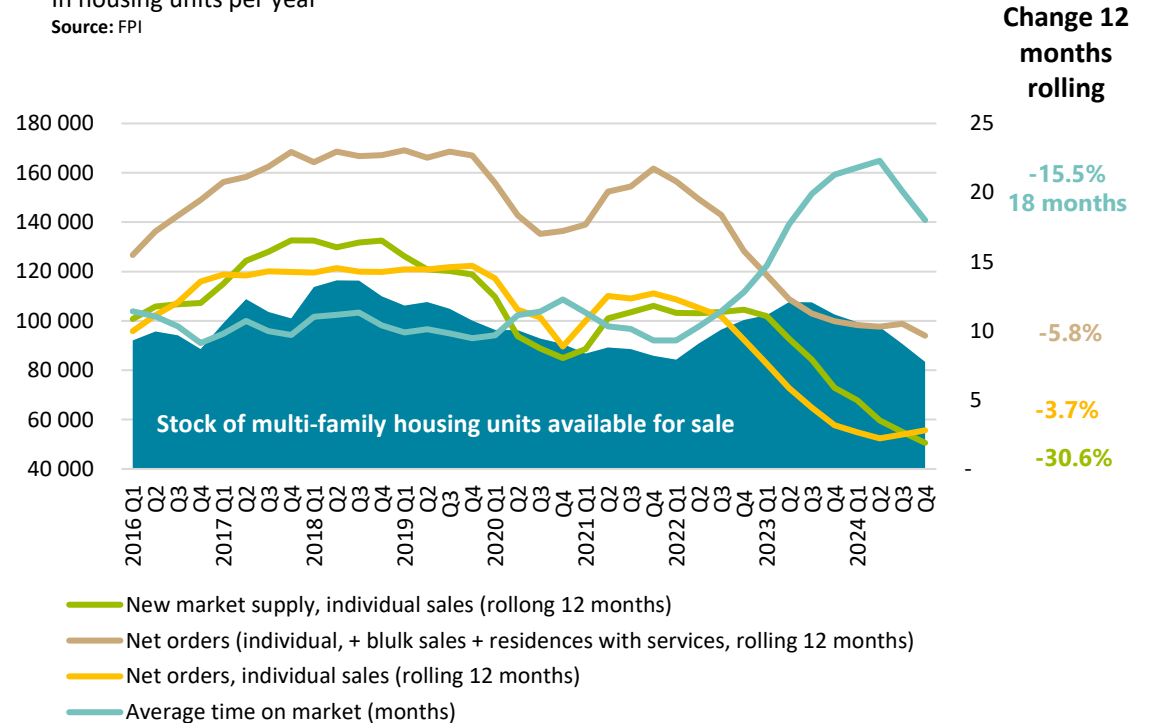


**Fewer housing permits**

## Housing stock, net orders and average time on market

In housing units per year

Source: FPI

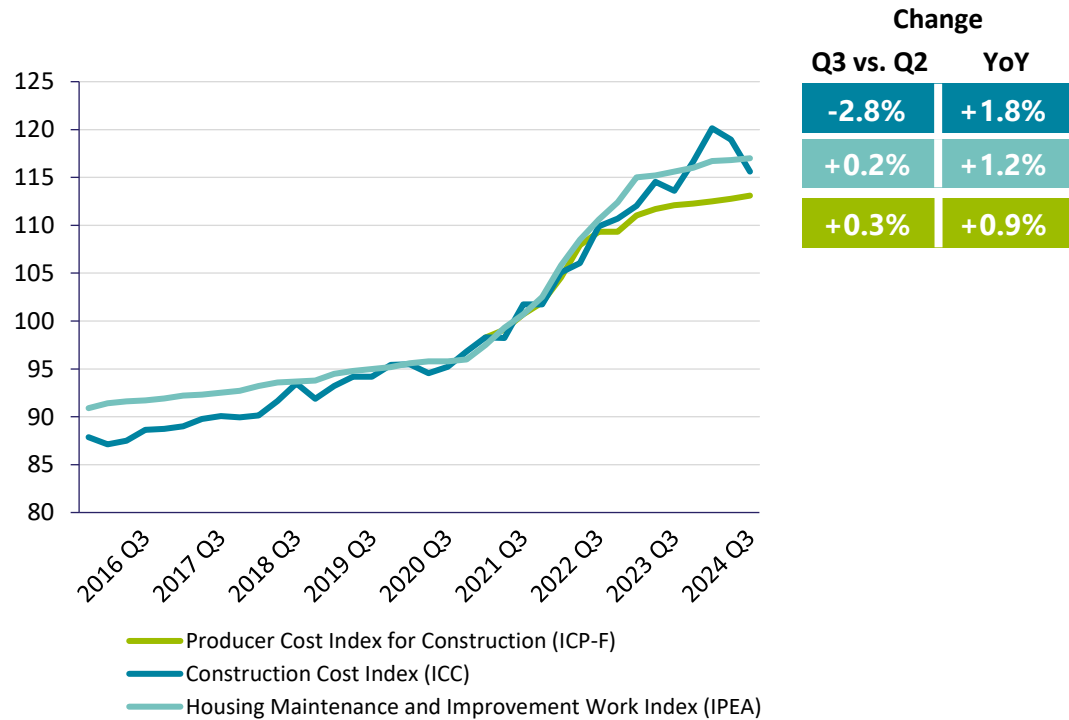


**Drop in orders and market supply**

# After sharp rises, construction costs and selling prices stabilise

## Construction cost and price indices in Q3 2024

Index rebased to 100 in 2021



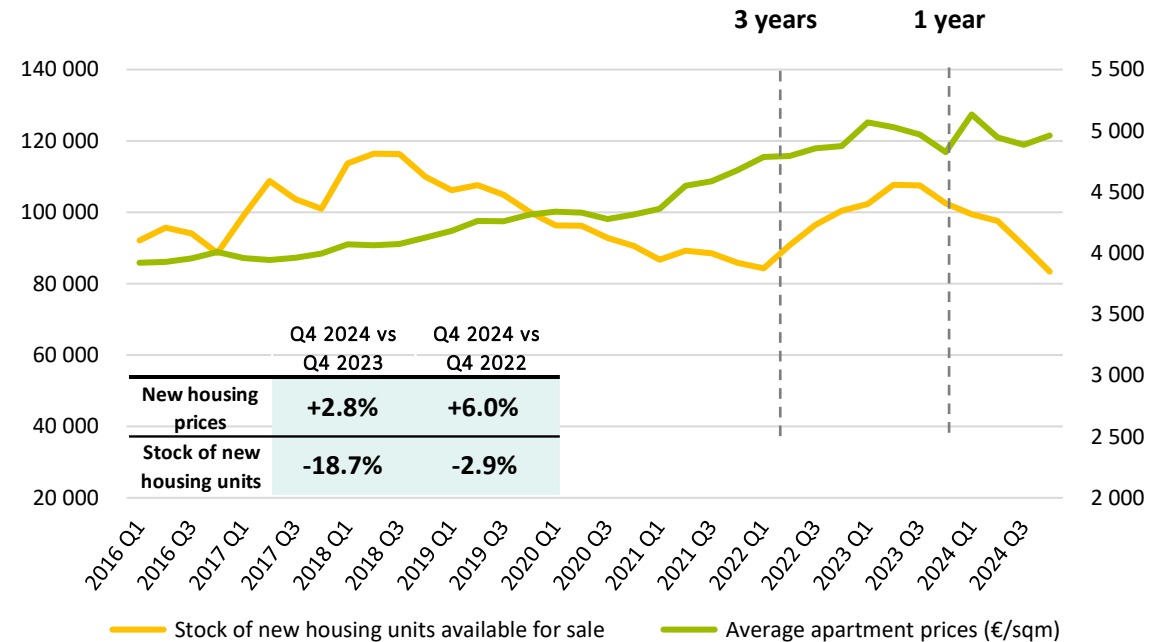
**Stabilisation of construction costs in 2024**

## Sale prices and stock of new housing units available for sale

Price incl. taxes in €/sq.m excl. notarial fees and other costs

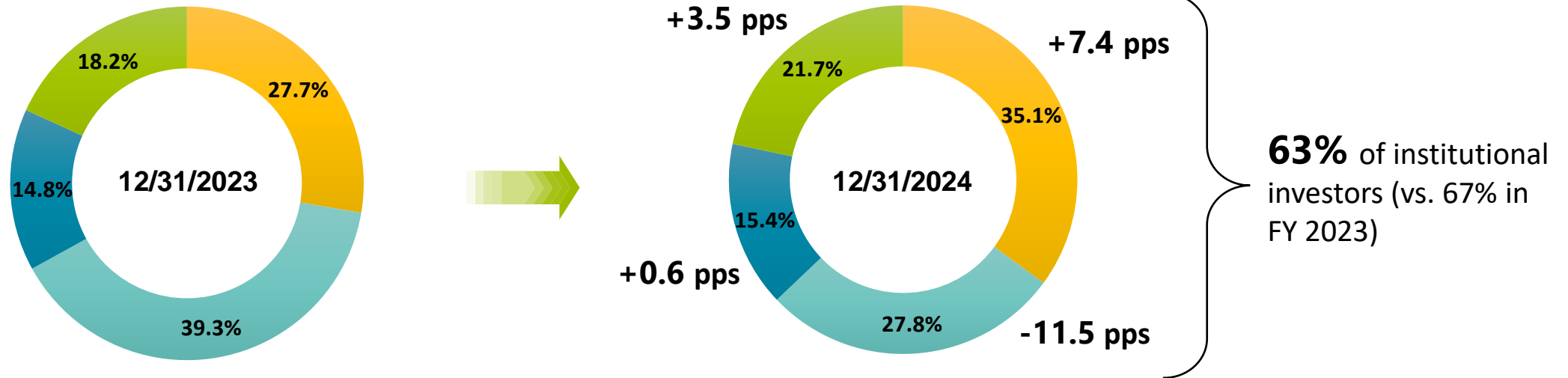
Stock of new housing units available for sale

Sources FPI



**Stabilisation of prices in 2024, against a backdrop of falling stock over the year**

# Breakdown of orders by type of customers

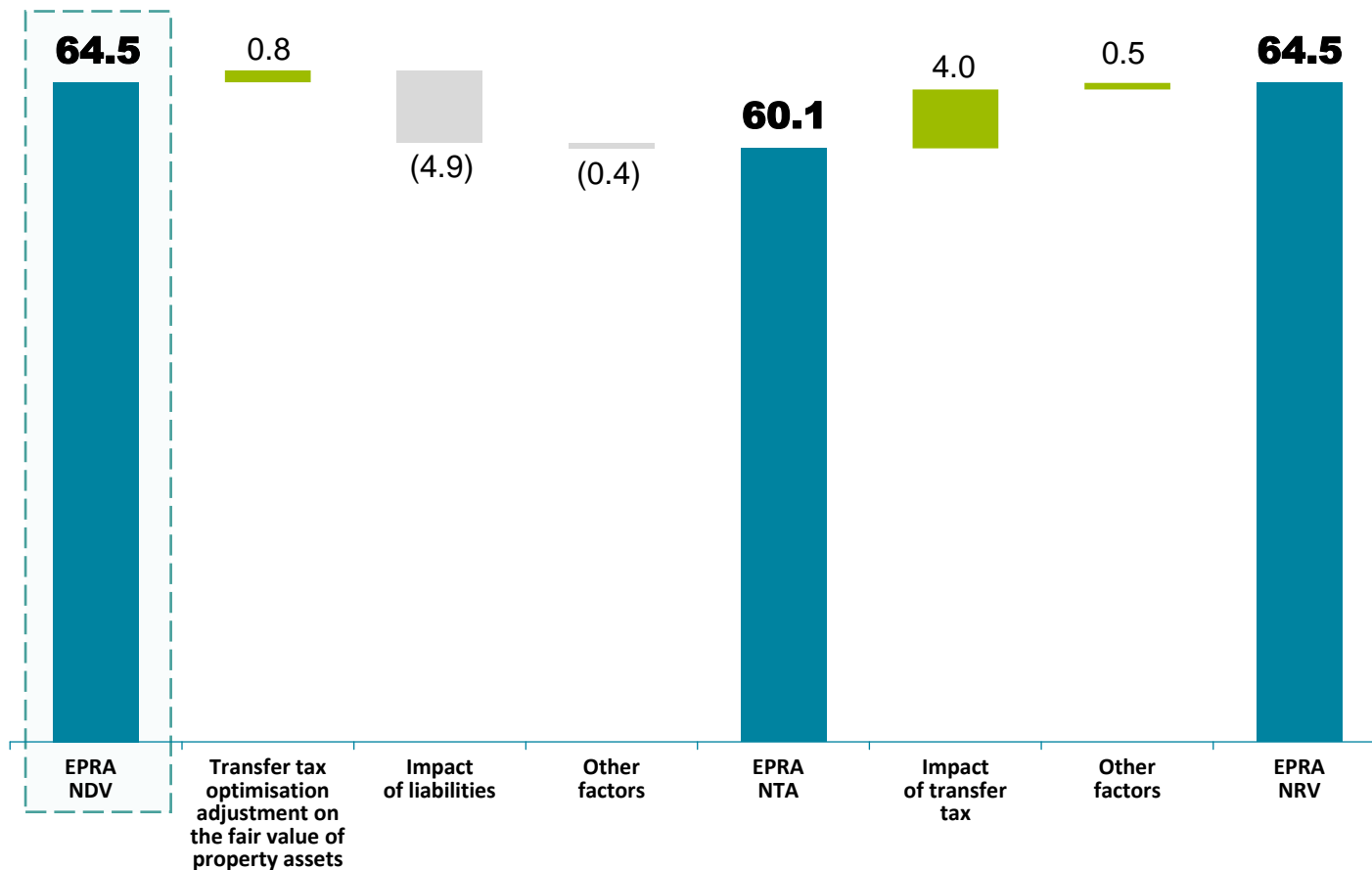


- Social housing institutional investors (ESH) – Social landlords
- Institutional investors
- Individual investors
- Owner-occupier buyers



# EPRA NRV, NTA & NDV

(In € per share)



	In €m	In € per share	Chg. vs. Dec. 2023 <sup>(1)</sup>
EPRA NDV	4,896	64.5	(12.0%)
EPRA NTA	4,557	60.1	(10.6%)
EPRA NRV	4,893	64.5	(10.2%)

(1) Change in NAV per share

# Consolidated P&L indicators

in €m	12/31/2024	12/31/2023	Change
Total IFRS revenue	<b>1,451.5</b>	1,527.7	(5.0%)
EBITDA	<b>239.0</b>	280.4	(14.8%)
Financial result	<b>(22.4)</b>	(69.4)	(67.7%)
Net profit	<b>(317.2)</b>	(1,290.6)	(75.4%)
NCCF from strategic operations	<b>223.1</b>	232.6	(4.1%)
Group Net Current Cash Flow	<b>301.8</b>	350.6	(13.9%)

- **Revenue in markets under pressure: -5.0% YoY**, reflecting positive contribution from Property Investment division, offset by Property Development performance
- **EBITDA** impacted by **significant property development depreciation (€85m)** after an exhaustive review of operations in H1 2024
- **Improving financial result** thanks to closely monitored cost of debt and higher financial income
- **Net Profit includes change in fair value of Property investment portfolio (-€485.7m in 2024)**
- **NCCF from strategic operations: -4.1% YoY**, reflecting contrasting performances by business line
- Group Net Current Cash flow negatively impacted by the deconsolidation of Healthcare activities

## P&L indicators of Property Investment division

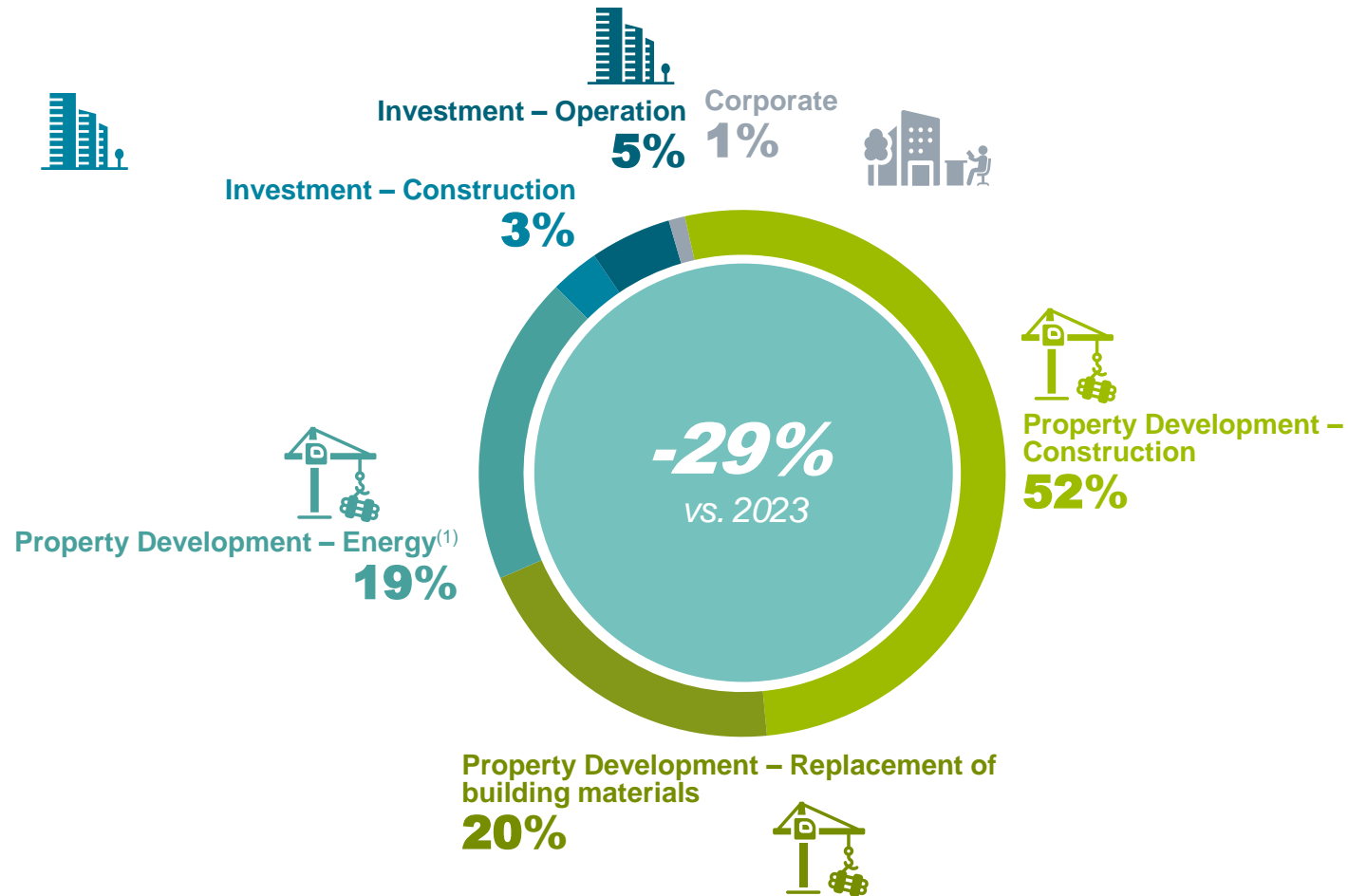
On a 100% basis / in €m	12/31/2024	12/31/2023	Change	LfL change
Gross rental income	<b>369.2</b>	363.9	+1.4%	+2.5%
Net to gross rental income ratio	<b>94.0%</b>	91.2%	+2.8 pps	
Financial result	<b>(30.2)</b>	(47.3)	(36.1%)	
In Group share / in €m				
NCCF Group share	<b>258.9</b>	228.8	+13.1%	

## P&L indicators of Property Development division

On a 100% + Group share of JVs basis / in €m	12/31/2024	12/31/2023	Change
Economic revenue	<b>1,214.8</b>	1,293.9	(6.1%)
Property margin rate	<b>8.3%</b>	13.2%	(4.9)pps
Current economic operating profit/(loss)	<b>(20.1)</b>	46.0	NA
Current economic operating margin	<b>(1.7)%</b>	3.6%	(5.2)pps
In Group share / in €m			
NCCF Group share	<b>(30.0)</b>	6.2	NA

# Breakdown of Icade's CO<sub>2</sub> emissions in 2024

On the SBTi commitment perimeter



(1) Over a 50-year horizon